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**From:** Colin McLauchlan  
**Sent:** 10 March 2008 16:36  
**To:** Stewart McGarrity  
**Subject:** Spreadsheet for Indirects  
**Attachments:** Indirect tie Incentive Spreadsheets.xls

**Importance:** High

Stewart

Attached for info view of bonus discussed with WG Friday for the four indirects

Key Facts


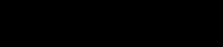
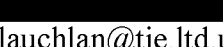
1. financial close will not happen before end of March?
2. using 507 figure
3. MC and DP penalised for £4m TramCo so 0%
4. GG and BD got 50% of last one but still some way in terms of knowledge management and knowledge transfer

Thoughts please

Thanks

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