

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1																
2		Bonus Headroom	Tram Programme	% opportunity	Score	%	Tram Project Cost	% opportunity	Score	%	Tram Organisation	% opportunity	Score	%	TOTAL	PAYMENT
3																
4	Matthew Crosse	£130,000.00	31st Jan - 31st March	20.0%	0.0%	0.0%	Phase 1a	60.0%	£505	37.5%	Teamwork and	20.0%	0.0%	0.0%	37.5%	£48,750.00
5	Project Director		8 weeks (12.5%)				£490 - £530				Delivery	-50.0%		0.0%		
6			(Financial Close)				Pahse 1a+1b	30.0%	£0	0.0%	Safety					
7							£545									
8																
9	Geoff Gilbert	£100,000.00	31st Jan - 31st March	20.0%	0.0%	0.0%	Phase 1a	60.0%	£505	37.5%	Teamwork and	20.0%	50.0%	10.0%	47.5%	£47,500.00
10	Commercial		8 weeks (12.5%)				£490 - £530				Safety	-50.0%		0.0%		
11	Director		(Financial Close)				Pahse 1a+1b	30.0%	£0	0.0%						
12							£545									
13																
14	Bob Dawson	£100,000.00	31st Jan - 31st March	20.0%	0.0%	0.0%	Phase 1a	60.0%	£505	37.5%	Teamwork and	20.0%	50.0%	10.0%	47.5%	£47,500.00
15	Procurement		8 weeks (12.5%)				£490 - £530				Safety	-50.0%		0.0%		
16	Director		(Financial Close)				Pahse 1a+1b	30.0%	£0	0.0%						
17							£545									
18																
19	David Powell	£70,000.00	31st Jan - 31st March	20.0%	0.0%	0.0%	Phase 1a	60.0%	£505	37.5%	Teamwork and	20.0%	0.0%	0.0%	37.5%	£26,250.00
20	TRAMCO PM		8 weeks (12.5%)				£490 - £530				Safety	-50.0%		0.0%		
21			(Financial Close)				Pahse 1a+1b	30.0%	£0	0.0%						
22							£545									
23	TOTAL	£400,000.00													42.5%	£170,000.00
24																
25			1st Feb	100.0%			£490.0	100.0%								£230,000.00
26			8th Feb	87.5%			£495.0	87.5%								
27			15th Feb	75.0%			£500.0	75.0%								
28			22nd Feb	62.5%			£505.0	62.5%								
29			29th Feb	50.0%			£510.0	50.0%								
30			7th March	37.5%			£515.0	37.5%								
31			14th March	25.0%			£520.0	25.0%								
32			21st March	12.5%			£525.0	12.5%								
33			28th March	0.0%			£530.0	0.0%								