
From: Debbie Harkness on behalf of Alastair Maclean
Sent: 12 April 2010 14:11
To: Tom Aitchison; Jim Inch; Donald McGougan; Dave Anderson; Alastair Maclean
Subject: FW: EDINBURGH TRAM NETWORK PROJECT
Attachments: img04110[1]

Tom

The correspondence from the Infraco Consortium Board is pretty much what I would have expected.

In summary they seem to be following the standard textbook on how to:

1. suck CEC into dispute;
2. get CEC to take responsibility for the contracting parties; and
3. gain political and PR mileage in any refusal to negotiate.

Legally my advice is clear:

- a) refute their assertions;
- b) refuse to be drawn in - their "beef" is with tie and not CEC; and
- c) make it clear for political and PR purposes that we are liaising with tie on each and every aspect.

Practically, we now need to have a detailed audit trail on each and every point raised. I know that we have a team of people already on this but as guarantor it would be entirely remiss of CEC not to understand and have answers to each and every point.

The two strands here (ie. our relationship with Infraco as guarantor and our relationship with tie) are entirely separate and should remain so. That having been said we do need to work on both strands in tandem.

I will discuss this further with Dave and others so that a draft response can be prepared for you to send out later this week.

On one last matter the reference to CEC's funding in the second paragraph intrigues me as it seems to show their hand. Could the Infraco Consortium be stalling tactically to allow tie to run out of funds? It certainly looks that way. If so tie and CEC should not allow that to happen and steps should be taken by tie urgently to break the deadlock.

Alastair

From: Tom Aitchison
Sent: 07 April 2010 15:17
To: Donald McGougan; Dave Anderson; Jim Inch; Alastair Maclean; david_mackay@ Richard Jeffrey; Jenny Dawe; Gordon Mackenzie
Cc: Jane Turner; Debbie Harkness
Subject: EDINBURGH TRAM NETWORK PROJECT

Dear All

EDINBURGH TRAM NETWORK PROJECT

Attached is a copy of a further letter from the INFRACO Consortium, dated 1 April 2010. Clearly, I need to consider what, if anything, is said in reply. I would be grateful if Council (officer) colleagues would consider what the appropriate response should be and let me have their advice on this. We also need to ensure a co-ordinated approach with tie.

Best wishes.

CEC00235430_0001

Tom

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