



Mr Dave Anderson  
Director of City Development  
City of Edinburgh Council  
Waverley Court  
4 East Market Street  
Edinburgh EH8 8BG

Our Ref: DJM/JPT

13<sup>th</sup> July 2009

Dear Dave,

### Edinburgh Tram Project – Business Plans

Richard Jeffrey has just gone on leave and that is the reason for the acknowledgement from me to your letter of 13<sup>th</sup> July.

Stewart McGarrity, Alastair Richards, Steven Bell and the team have been working on these plans and of course also liaising closely with Alan Coyle and Max Thomson.

Beyond the foregoing, last week's Board meetings involved lengthy and wide ranging discussions about the current state of play and the likely enormous conflict between the call for updated cost estimates and the sensitivities of the ongoing negotiations with BSC.

Donald McGougan, Jim Inch, Gill Lindsay and Andy Conway attended the Board on behalf of CEC along with Councillors Jackson, Mackenzie and Perry.

I do not consider delivery of the TEL plan causes any undue difficulties BUT public information about a range of suppositions within the tie plan would quite simply leave us badly exposed and greatly weakened in our negotiations.

The Board seemed to clearly understand the imperatives involved and perhaps therefore it would be better for us to explore alternative tactics without delay.

I look forward to hearing from you.

Yours sincerely,

David Mackay  
Chairman

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