From: Gill Lindsay

**Sent:** 16 April 2008 11:27

To: Nick Smith; Colin MacKenzie

Subject: FW: Pricing - COMMERCIALLY CONFIDENTIAL

----Original Message----

From: Alan Coyle

Sent: 16 April 2008 10:36

To: Gill Lindsay; Colin MacKenzie

Subject: RE: Pricing - COMMERCIALLY CONFIDENTIAL

## Gill

The previous statement provided on the QRA by Stewart McGarrity was approximate at £32m, therefore this still stands. What this does is increase base costs above the previous figure.

## Alan

----Original Message----

From: Gill Lindsay

Sent: 16 April 2008 09:31

To: Alan Coyle; Gill Lindsay; Colin MacKenzie Subject: RE: Pricing - COMMERCIALLY CONFIDENTIAL

Thanks Alan. Will it be appropriate to get a revised statement from Tie confirming the risk allowance is still sufficient.

Gill

----Original Message----

From: "Alan Coyle" <Alan.Coyle@edinburgh.gov.uk>

To: "Gill Lindsay" <Gill.Lindsay@edinburgh.gov.uk>; "Colin MacKenzie"

<Colin.MacKenzie@edinburgh.gov.uk>

Sent: 16/04/08 09:19

Subject: FW: Pricing - COMMERCIALLY CONFIDENTIAL

See Stewart's answer to my query.

## Alan

From: Stewart McGarrity [mailto:Stewart.McGarrity@tie.ltd.uk]

Sent: 15 April 2008 14:57

To: Alan Coyle

Cc: Graeme Bissett; Andy Conway; Rebecca Andrew
Subject: RE: Pricing - COMMERCIALLY CONFIDENTIAL

Alan,

You got it in one. We had a £1m increase in Tramco costs comprising £0.3m incremental cost for resetting the currency hedge to a new profile (one month later start and corresponding adjustment to all future payments) and £0.7m for depot equipment to be procured via Tramco following clarification of what we need and what is to delivered by each of Tramco and Infraco. The corresponding adjustment is a reduction in the Risk Allowance and it came out of the general Unspecified Risk pot of £1.3m we had previously established.

The above was reflected in the P13 cost forecasts you saw us compiling and in the last draft of the close report you will have seen. I also verbally explained this to TPB last week.

Give me shout for anything else.

Stewart

From: Alan Coyle [mailto:Alan.Coyle@edinburgh.gov.uk]

Sent: 15 April 2008 14:36

To: Stewart McGarrity

Cc: Andy Conway - CEC; Rebecca Andrew

Subject: RE: Pricing - COMMERCIALLY CONFIDENTIAL

Stewart

Quick question regarding price. I notice Tramco has moved from £56.979m to £58.040m, therefore how can the £508m hold true, other than the fact the QRA has reduced from £33.281m to £32.348m?

Regards

Alan

From: Stewart McGarrity [mailto:Stewart.McGarrity@tie.ltd.uk]

Sent: 15 April 2008 13:46

To: Alan Coyle

Cc: Andy Conway; Rebecca Andrew

Subject: Pricing - COMMERCIALLY CONFIDENTIAL

COMMERCIALLY CONFIDENTIAL

Alan,

Attached are two files:

- 1. The cost analysis spreadsheet which you know and love and which I have updated to reflect the very last knockings on Infraco price but which does not change the budget
- 2. Part 4 of the Schedule to the Infraco contract re Pricing since it is the where the numbers go it's where all the last minute tweaking happens so there are still a couple of things to be incorporated which are being discussed and agreed today.

I'm sending this to you, Andy and Rebecca - can I ask that if distribute this to anyone else at CEC that the confidentiality of the information is absolutely preserved.

I'm on the end of the phone of email if you have questions.

Stewart

Stewart McGarrity

Finance Director

tie Limited, Citypoint

65 Haymarket Terrace

Edinburgh EH12 5HD

Tel:

Mobile:

www.tramsforedinburgh.com <a href="http://www.tramsforedinburgh.com">http://www.tramsforedinburgh.com</a>

www.tie.ltd.uk <http://www.tie.ltd.uk>

size=2 width="100%" align=center>

The information transmitted is intended only for the person to whom it is addressed and may contain confidential and/or privileged material. If you are not the intended recipient of this e-mail please notify the sender immediately at the email address above, and then delete it.

E-mails sent to and by our staff are monitored for operational and lawful business purposes including assessing compliance with our company rules and system performance. TIE reserves the right to monitor emails sent to or from addresses under its control.

No liability is accepted for any harm that may be caused to your systems or data by this e-mail. It is the recipient's responsibility to scan this e-mail and any attachments for computer viruses.

Senders and recipients of e-mail should be aware that under Scottish Freedom of Information legislation and the Data Protection legislation these contents may have to be disclosed to third parties in response to a request.

tie Limited registered in Scotland No. SC230949. Registered office - City Chambers, High Street, Edinburgh, EH1 1YT.

\*

This email and files transmitted with it are confidential and are intended for the sole use of the individual or organisation to whom they are addressed.

If you have received this eMail in error please notify the sender immediately and delete it without using, copying, storing, forwarding or disclosing its contents to any other person.

The Council has endeavoured to scan this eMail message and attachments for computer viruses and will not be liable for any losses incurred by the recipient.

\*