



**FAO: Scott McFadzen**  
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EH12 9DT

Our Ref: PRO.INFRACO.1757

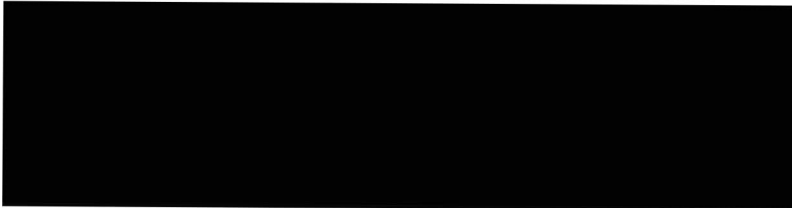
Date: 18 March 2008

Dear Sirs

**INFRACO PROCUREMENT  
EDINBURGH TRAM NETWORK**

We write to inform you of our intention to conclude the process with the award of the above Contract to Bilfinger Berger Siemens following successful close out of financial, commercial, legal and technical discussions, novation commitments and facilitated negotiations as provided for in the ITN documentation and the formal OJEU Notice for the procurement for the Edinburgh Tram Project. This letter is subject to (1) contract, (2) the finalisation of all documentation and supporting security package, and (3) completion of the three novations.

Yours faithfully,



**Willie Gallagher**  
**Executive Chairman**

cc: Richard Walker  
Michael Flynn

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