



Parsons
Brinckerhoff

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Our Ref: ULE90130-SW-LET-00982

12th March 2008

tie Limited
CityPoint, 1st Floor
65 Haymarket Terrace
Edinburgh
EH12 5HD

Attention: Willie Gallagher

Dear Willie

Edinburgh Tram Network

Parsons Brinckerhoff fully recognises the importance and obligation under the SDS Agreement to novate the agreement to tie's preferred bidder, BBS consortium. We are fully committed to assisting and achieving the timescales that tie have laid out in the Contract Award Notification process which is scheduled to conclude on 25th March 2008, commencing with the appropriate notification on 12th March 2008.

To this end, we have carried out extensive review of the Employer's Requirements and the Infraco Proposals on both the systems and civil areas and would advise that there is further effort required to assess the full alignment of these.

Accordingly we propose to carry out the alignment reviews at tie's instruction on both Infraco system and civil proposals and on the Employer's Requirements over the next 10 days. We will aim to provide tie with a report which will allow tie to instruct PB on the required changes to bringing full alignment in these areas. This will allow full population of Appendix IV of the SDS Novation Agreement necessary for said agreement to be signed.

Having concluded discussions on the SDS Novation Agreement, we are satisfied that, subject to conclusion of the aforesaid reviews, final review of the Infraco Terms and Conditions and receipt of appropriate instruction from tie on alignment that we endeavour to sign the Novation Agreement contemporaneously with the BBS contract on 25th March 2008.

Yours sincerely

[REDACTED]
Gregory Ayres
Managing Director
Parsons Brinckerhoff Ltd

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