

---

**From:** LAING Ian [Ian.Laing@pinsentmasons.com]  
**Sent:** 22 February 2008 16:58  
**To:** Geoff Gilbert; Fitchie, Andrew; Bob Dawson  
**Cc:** MOIR Suzanne; basil.wetters@siemens.com; Christian Korf; CUNNINGHAM Victoria; flynn.michael@siemens.com; Gary Dalton; herbert.fettig@siemens.com; marco.wagner@siemens.com; mgallagher@biggartbaillie.co.uk; Neil Amner; Neil R. Anderson; OWENS Christopher; Richard Walker; Scott McFadzen; Thomas Gottweis; Tom Murray; Tran, Ngoc Ha  
**Subject:** RE: Schedule 4 - Pricing  
**Attachments:** DVComparison\_ACTIVE\_21731686\_1-ACTIVE\_21731686\_2.DOC

Geoff

Please find attached our mark-up of Schedule 4 which is issued subject to client instructions in order to keep things moving.

I do understand that the VE Schedules may not be in the "agreed" form but that should be simply a question of substituting the correct version.

We can wait for a meeting as you suggest but I suspect we could make useful progress when you have had a chance to consider the attached mark-up and I think there are a number of mechanical issues that the lawyers need to assist on to make this schedule work with the remainder of the documentation.

Have a good weekend.

**IAN LAING**

Partner

**Pinsent Masons**

Tel : + [REDACTED]

Mobile [REDACTED]

e-mail : [ian.laing@pinsentmasons.com](mailto:ian.laing@pinsentmasons.com)

Pinsent Masons is part of PMLG - An international group of law firms

**Best Legal Adviser - Public Private Finance Awards 2006**

**Global Construction Law Firm of the Year - Who's Who Legal Awards 2006**

---

**From:** Geoff Gilbert [<mailto:Geoff.Gilbert@tie.ltd.uk>]  
**Sent:** 20 February 2008 12:09  
**To:** MOIR Suzanne  
**Cc:** [andrew.fitchie@dlapiper.com](mailto:andrew.fitchie@dlapiper.com); Valerie Clementson  
**Subject:** FW: Schedule 4 - Pricing

Suzanne

Enclosed is the schedule as updated by us. No point in meeting until BBS have provided the key missing information on pricing and pricing basis.

Regards

Geoff Gilbert - Project Commercial Director  
TRAM Project

tie Limited  
Citypoint  
65 Haymarket Terrace  
Edinburgh EH12 5HD

tel [REDACTED]

mob [REDACTED]

---

**From:** Bob Dawson  
**Sent:** 19 February 2008 14:34  
**To:** [Scott.McFadzen@bilfinger.co.uk](mailto:Scott.McFadzen@bilfinger.co.uk); [flynn.michael@siemens.com](mailto:flynn.michael@siemens.com)  
**Cc:** David Taylor; UK MB INFRACO; Geoff Gilbert; Dennis Murray; Susan Clark; Valerie Clementson  
**Subject:** Schedule 4 - Pricing

Scott / Michael,

Attached is our updated 'travelling draft' of Schedule 4 which follows the same format as sent to you in January but now incorporates some of the points raised in your Schedule 4 Pricing Assumptions document sent under cover of Scott's e-mail dated 4<sup>th</sup> February 2008 that have been discussed at subsequent meetings.

As you'll see there are still a number of notes in red that need to be addressed, largely by BBS.

I think we need to resolve practical issues between ourselves before you involve your lawyers this time.

Please can you review so that we can have a meeting later this week to discuss?

Thanks


Regards

Bob Dawson  
Procurement Manager

**tie** Limited  
Citypoint  
65 Haymarket Terrace  
Edinburgh EH12 5HD

Tel: [REDACTED]  
Mobile: [REDACTED]  
Email: [bob.dawson@tie.ltd.uk](mailto:bob.dawson@tie.ltd.uk)

[www.tramsforedinburgh.com](http://www.tramsforedinburgh.com)  
[www.tie.ltd.uk](http://www.tie.ltd.uk)

 *Help to save paper - do you need to print this e-mail?*

If you consider this email spam, please forward to [spam@emailsystems.com](mailto:spam@emailsystems.com)

---

The information transmitted is intended only for the person to whom it is addressed and may contain confidential and/or privileged material. If you are not the intended recipient of this e-mail please notify the sender immediately at the email address above, and then delete it.

E-mails sent to and by our staff are monitored for operational and lawful business purposes including assessing compliance with our company rules and system performance. TIE reserves the right to monitor emails sent to or from addresses under its control.

No liability is accepted for any harm that may be caused to your systems or data by this e-mail. It is the recipient's responsibility to scan this e-mail and any attachments for computer viruses.

Senders and recipients of e-mail should be aware that under Scottish Freedom of Information legislation and the Data Protection legislation these contents may have to be disclosed to third parties in response to a request.

tie Limited registered in Scotland No. SC230949. Registered office - City Chambers,  
High Street, Edinburgh, EH1 1YT.

---

The contents of this e-mail and any attachments are confidential to the intended recipient. If you are not the intended recipient please do not use or publish its contents, contact Pinsent Masons immediately on +44 (0)20 7418 7000 then delete it. Contracts cannot be concluded with us nor service effected by email. Pinsent Masons may monitor traffic data Further information about us is available at [www.pinsentmasons.com](http://www.pinsentmasons.com).