
From: Bob Dawson
Sent: 03 March 2008 18:19
To: Geoff Gilbert; 'LAING Ian'
Cc: 'MOIR Suzanne'; 'flynn.michael@siemens.com'; 'Gary Dalton';
'herbert.fettig@siemens.com'; 'mgallagher@biggartbaillie.co.uk'; 'Neil Amner'; 'Richard Walker'; 'Scott McFadzen'; 'Tom Murray'; 'Fitchie, Andrew'; Dennis Murray; 'David Taylor'; UK MB INFRACO
Subject: RE: Schedule 4 - Pricing
Attachments: Schedule 4 - Pricing (March 08).doc

Dear All,

Attached is an updated draft of the above for discussion at tomorrow's meeting. This was largely drafted prior to the receipt of the Siemens comments but previously received comments are reflected therein in so far as **tie** considers appropriate.

Regards

Bob Dawson
Procurement Manager

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From: Geoff Gilbert
Sent: 03 March 2008 15:56
To: LAING Ian
Cc: MOIR Suzanne; flynn.michael@siemens.com; Gary Dalton; herbert.fettig@siemens.com; marco.wagner@siemens.com; mgallagher@biggartbaillie.co.uk; Neil Amner; Richard Walker; Scott McFadzen; Thomas Gottweis; Tom Murray; Tran, Ngoc Ha; Fitchie, Andrew; Bob Dawson
Subject: RE: Schedule 4 - Pricing

Ian

We have touched on this today with Scott, Richard and Michael and concluded that the Schedule will be discussed tomorrow between commercial reps and then with legal reps at 3pm tomorrow at City Point with respective lawyers.

Regards

Geoff Gilbert - Project Commercial Director
TRAM Project

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Citypoint
65 Haymarket Terrace
Edinburgh EH12 5HD

tel [REDACTED]
mob [REDACTED]

From: LAING Ian [mailto:Ian.Laing@pinsentmasons.com]

Sent: 03 March 2008 15:28

To: Geoff Gilbert; Fitchie, Andrew; Bob Dawson

Cc: MOIR Suzanne; basil.wetters@siemens.com; Christian Korf; CUNNINGHAM Victoria; flynn.michael@siemens.com; Gary Dalton; herbert.fettig@siemens.com; marco.wagner@siemens.com; mgallagher@biggartbaillie.co.uk; Neil Amner; Neil R. Anderson; OWENS Christopher; Richard Walker; Scott McFadzen; Thomas Gottweis; Tom Murray; Tran, Ngoc Ha

Subject: RE: Schedule 4 - Pricing

Geoff

Please find attached Schedule 4 incorporating comments from Siemens.

I am not sure how it is proposed to advance discussions in relation to this Schedule and perhaps you could let me know.

Regards

Ian Laing

Partner

Pinsent Masons LLP

DDI [REDACTED]

From: LAING Ian

Sent: 22 February 2008 16:58

To: Geoff Gilbert; Fitchie, Andrew; 'Bob Dawson'

Cc: MOIR Suzanne; basil.wetters@siemens.com; 'Christian Korf'; CUNNINGHAM Victoria; 'flynn.michael@siemens.com'; 'Gary Dalton'; 'herbert.fettig@siemens.com'; marco.wagner@siemens.com; mgallagher@biggartbaillie.co.uk; Neil Amner; Neil R. Anderson; OWENS Christopher; 'Richard Walker'; 'Scott McFadzen'; 'Thomas Gottweis'; 'Tom Murray'; Tran, Ngoc Ha

Subject: RE: Schedule 4 - Pricing

Geoff

Please find attached our mark-up of Schedule 4 which is issued subject to client instructions in order to keep things moving.

I do understand that the VE Schedules may not be in the "agreed" form but that should be simply a question of substituting the correct version.

We can wait for a meeting as you suggest but I suspect we could make useful progress when you have had a chance to consider the attached mark-up and I think there are a number of mechanical issues that the lawyers need to assist on to make this schedule work with the remainder of the documentation.

Have a good weekend.

IAN LAING

Partner

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From: Geoff Gilbert [mailto:Geoff.Gilbert@tie.ltd.uk]
Sent: 20 February 2008 12:09
To: MOIR Suzanne
Cc: andrew.fitchie@dlapiper.com; Valerie Clementson
Subject: FW: Schedule 4 - Pricing

Suzanne

Enclosed is the schedule as updated by us. No point in meeting until BBS have provided the key missing information on pricing and pricing basis.

Regards

Geoff Gilbert - Project Commercial Director
TRAM Project

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From: Bob Dawson
Sent: 19 February 2008 14:34
To: Scott.McFadzen@bilfinger.co.uk; flynn.michael@siemens.com
Cc: David Taylor; UK MB INFRACO; Geoff Gilbert; Dennis Murray; Susan Clark; Valerie Clementson
Subject: Schedule 4 - Pricing

Scott / Michael,

Attached is our updated 'travelling draft' of Schedule 4 which follows the same format as sent to you in January but now incorporates some of the points raised in your Schedule 4 Pricing Assumptions document sent under cover of Scott's e-mail dated 4th February 2008 that have been discussed at subsequent meetings.

As you'll see there are still a number of notes in red that need to be addressed, largely by BBS.

I think we need to resolve practical issues between ourselves before you involve your lawyers this time.

Please can you review so that we can have a meeting later this week to discuss?

Thanks

Regards

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