

---

**From:** Bob Dawson  
**Sent:** 10 March 2008 11:44  
**To:** 'LAING Ian'; 'MOIR Suzanne'; 'flynn.michael@siemens.com'; 'Gary Dalton'; 'herbert.fettig@siemens.com'; 'mgallagher@biggartbaillie.co.uk'; 'Neil Amner'; 'Richard Walker'; 'Scott McFadzen'; 'Fitchie, Andrew'  
**Cc:** Geoff Gilbert; Dennis Murray  
**Subject:** RE: Schedule 4 - Pricing

Dear All,

Further to my e-mail on Thursday I note below the wording agreed during the telephone conference with Geoff and Dennis.

3.4 The Construction Works Price has been fixed on the basis of inter alia the Base Case Assumptions noted herein. If now or at any time the facts or circumstances differ in any way from the Base Case Assumptions (or any part of them) such Notified Departure will be deemed to be a Mandatory **tie** Change in respect of which **tie** will be deemed to have issued a **tie** Change on the date that such Notified Departure is notified by either Party to the other.

Regards

Bob Dawson  
Procurement Manager

**tie** Limited

---

**From:** Bob Dawson  
**Sent:** 06 March 2008 17:46  
**To:** 'LAING Ian'; MOIR Suzanne; [flynn.michael@siemens.com](mailto:flynn.michael@siemens.com); Gary Dalton; [herbert.fettig@siemens.com](mailto:herbert.fettig@siemens.com); [mgallagher@biggartbaillie.co.uk](mailto:mgallagher@biggartbaillie.co.uk); Neil Amner; Richard Walker; Scott McFadzen; Fitchie, Andrew  
**Cc:** Geoff Gilbert; Dennis Murray  
**Subject:** RE: Schedule 4 - Pricing

Dear All,

Please find attached our redraft of Schedule 4 which incorporated the following amendments:

- Addition of further definitions
- Various amendments to Specified Exclusions and Pricing Assumptions
- Splitting of 'Defined' and 'Undefined' provisional sums – this reflect items in BBS's programme although not directly cross checked
- Omission of concept of "Changes required under Third Party Agreements", but they have been added to provisional sums, some Defined and some Undefined
- Simplification of ground conditions
- Omission of Disallowed Costs section

As you'll see it may not incorporate items from this afternoon's telephone conference as Geoff and Dennis have not yet briefed me on what was discussed.

Otherwise I would like to think that this reflect a balanced approach that you will not feel the need to mark up heavily as we need to come to agreement in very short period.

Hopefully the reasoning for the inclusions or exclusions will be understood but if you have any queries please let me know tomorrow.

Regards

Bob Dawson

Procurement Manager

**tie** Limited  
Citypoint  
65 Haymarket Terrace  
Edinburgh EH12 5HD

Tel: [REDACTED]  
Mobile: [REDACTED]  
Email: [bob.dawson@tie.ltd.uk](mailto:bob.dawson@tie.ltd.uk)

[www.tramsforedinburgh.com](http://www.tramsforedinburgh.com)  
[www.tie.ltd.uk](http://www.tie.ltd.uk)

 *Help to save paper - do you need to print this e-mail?*