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**From:** Scott.McFadzen@bilfinger.co.uk  
**Sent:** 10 December 2007 17:11  
**To:** Geoff Gilbert  
**Cc:** Flynn, Michael (Siemens TS); Richard Walker  
**Subject:** RE: Updated Pricing

Geoff,

The responses, and they are not what you want to hear, are in your text below.

Scott

"Geoff Gilbert" <Geoff.Gilbert@tie.ltd.uk>

10/12/2007 13:23

To "Scott McFadzen" <Scott.McFadzen@bilfinger.co.uk>, "Flynn, Michael (Siemens TS)" <Flynn.Michael@siemens.com>  
cc "Richard Walker" <Richard.Walker@bilfinger.co.uk>, "Steven Bell" <Steven.Bell@tie.ltd.uk>, "Eric Smith" <Eric.Smith@tie.ltd.uk>, "Valerie Clementson" <Valerie.Clementson@tie.ltd.uk>  
Subject RE: Updated Pricing

Scott

Please can you respond to my Email – I need to be clear on what we will get so that I can brief Willie and CEC.

Regards

Geoff Gilbert

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**From:** Geoff Gilbert  
**Sent:** 07 December 2007 14:09  
**To:** Scott McFadzen; 'Flynn, Michael (Siemens TS)'  
**Cc:** Richard Walker; Steven Bell; Eric Smith; Valerie Clementson  
**Subject:** Updated Pricing

Scott/Michael

At yesterday's progress meeting you advised that we will receive updated pricing late on Monday. For clarity and so that I am able to brief my review team please advise the specific items that we will receive. Am I correct in assuming that it will include:-

All the highways and drainage pricing – that which was due on the 5<sup>th</sup> and 12<sup>th</sup>?

***We have had a communications issue with the PQS doing 1B and we have no highways quantities. We are doing 1D highways quants "internally" but we are still working on them.***

Repriced OLE ?

***We are not submitting a repriced OLE.***

Selected structures ?

**The structures exercise is not as straightforward as we had expected. There are items in most of the re-billed structures done to date which require re-quotes from sub-contractors (e.g. piling) and/or significant changes to temporary works. This is a major re-pricing exercise and not as simple as applying new quants to existing rates. There are more, and more significant, differences between the available information on 7 Aug and now than I had understood.**

Alignment earthworks ?

**As you are aware, we need information to price earthworks.**

**The whole concept of re-pricing on the basis of these Measurement Issues, is not working. We need to discuss this asap.**

Your response by return would be appreciated.

Regards

Geoff Gilbert - Project Commercial Director  
TRAM Project

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