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**From:** Richard.Walker@bilfinger.co.uk  
**Sent:** 06 July 2007 07:08  
**To:** Geoff Gilbert  
**Subject:** Re: Infraco Tender

Geoff,  
I have convened a meeting of the Consortium which is taking place in London today. I'll get back to you post meeting.  
Richard

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----- Original Message -----

**From:** "Geoff Gilbert" [Geoff.Gilbert@tie.ltd.uk]  
**Sent:** 05/07/2007 17:16  
**To:** "Geoff Gilbert" <Geoff.Gilbert@tie.ltd.uk>; Richard Walker  
**Cc:** "Bob Dawson" <Bob.Dawson@tie.ltd.uk>; "Matthew Crosse" <Matthew.Crosse@tie.ltd.uk>  
**Subject:** RE: Infraco Tender

Richard

Despite your assurances we have not received any of the items referred to below. Could you call me to discuss this. This doesn't help us to progress our evaluation and as such doesn't help your consortium. Clearly there is a breakdown in communication within your organisation that needs to be resolved.

Regards

Geoff Gilbert - Project Commercial Director  
TRAM Project

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Verity House  
19 Haymarket Yards  
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**From:** Geoff Gilbert  
**Sent:** 26 June 2007 14:19  
**To:** Richard Walker (richard.walker@bilfinger.co.uk)  
**Cc:** Bob Dawson; Matthew Crosse  
**Subject:** RE: Infraco Tender

Richard

Thanks for your ongoing assistance and support. Further to our discussion today I confirm the following:-

1. The information listed in my Email of 20 June will be provided to us by the end of this week. Where you are able you will provide this in completed sections.
2. You have some concerns over the standard of drawing information provided which Scott will review with us.
3. You are in agreement with the revised programme that we have put to you, of course subject to what the Minister says tomorrow.
4. We will this week provide BBS with the legal 'no go' areas and copy you in on this communication. You wish to be invited to the final T&C negotiation meeting.
5. We will this week provide BBS with the latest Tram supply and maintenance contracts for your review.
6. BBS will be providing a full team to support bidding activities through to final bid stage.

Regards

Geoff Gilbert - Project Commercial Director  
TRAM Project

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**From:** Geoff Gilbert  
**Sent:** 20 June 2007 14:06  
**To:** Richard Walker (richard.walker@bilfinger.co.uk)  
**Cc:** Bob Dawson; Matthew Crosse  
**Subject:** Infraco Tender

Richard

Further to our discussion I confirm the main points:-

1. We will formally put forward the revised programme to Infraco contract award. This will come as part of the Information Update that we will issue before the end of this week.
2. In respect of the various queries that we have raised with you I note your comment that most of this information is in the proposal but is difficult to locate. To assist us locate this you will provide an organogramme indexing how to locate the relevant information. This will be provided early next week
3. You will push internally within BBS to provide us with
  - a. Your developed maintenance proposal
  - b. More specific response on systems (currently we have received an 'anytown' proposal rather than one dedicated to our particular requirements)
  - c. A compliance matrix for your proposal against our ERs (you have our template for this)
  - d. Proposals from your systems partner on VE ideas and for them to participate in this process

Could you advise dates by which we will receive your responses on the items listed in item 3.

Val Clementson will forward onto you the Evening News article that I mentioned.

Regards

Geoff Gilbert - Project Commercial Director  
TRAM Project

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