|  | A I B   | С    | D                              | Е    | F        | G    | Н      |
|--|---|------|--------------------------------|------|----------|------|--------|
| 1  |   |      |                                |      |          |      |        |
| 2  |   |      | BBS                            |      |          |      |        |
| 3  | Date:- 30th Aug 07  |      | SUMMARY OF COMMERCIAL POSITION |      |          |      |        |
| 4  |   |      |                                |      |          |      |        |
| 5  |   |      | PHASE 1A                       |      | PHASE 1B |      | TOTAL  |
| 6  |   |      | £m                             |      | £m       |      | £m     |
| 7  | Normalised Bid  |      |                                |      |          |      |        |
| 8  | Aug 07 Submission   |      | 217.                           |      | 45.9     |      | 254.5  |
| 9  | Normalisation   |      | 16.                            |      | 5.7      |      | 22.5   |
| 10   | Non Infraco budget items  |      | 20.                            | )    | 0.6      |      | 20.6   |
| 11   |   |      |                                |      |          |      |        |
| 12   | Normalised Bid  |      | 254.                           | כ    | 52.2     |      | 297.6  |
| 13   |   |      |                                |      |          |      |        |
| 14   |   |      |                                |      |          |      |        |
| 15   | VE Savings (4.)   | £m   |                                | £m   |          | £m   |        |
| 16   | Realised - Infraco  | 4.4  |                                | 1.0  |          |      |        |
| 17   | Identified and being assessed - Infraco   | 11.9 |                                | 2.0  |          |      |        |
| 18   | Non Infraco   | 9.8  |                                |      | 2.0      |      | - 00.4 |
| 19   |   |      | 26.                            | ı    | 3.0      |      | 29.1   |
| 20   | Sub Total   |      | 227.                           | 2    | 49.2     |      | 268.5  |
| 22   | Sub Total   |      | 221.                           | 9    | 49.2     |      | ∠00.5  |
| 23   | Budget  |      | 219.                           | 1    | 55.0     |      | 274.0  |
| 24   | Buuyei  |      | 219.                           | ,    | 33.0     |      | 214.0  |
| 25   | Excess over Budget  |      | 8.                             | a    | -5.8     |      | -5.5   |
| 26   | Encoss over budget  |      | 0.1                            |      | 0.0      |      |        |
| 27   | Areas where price is high   | £m   |                                | £m   |          | £m   |        |
| 28   | Areas where price is high   | 2111 |                                | 2111 |          | 2111 |        |
| 29   |   |      |                                |      |          |      |        |
| 30   |   |      |                                |      |          |      |        |
| 20<br>21<br>22<br>23<br>24<br>25<br>26<br>27<br>28<br>29<br>30<br>31 |   |      | 0.                             | )    | 0.0      |      | 0.0    |
|  |   |      | <u> </u>                       | +    | 0.0      |      |        |
| 33   |   |      |                                |      |          |      |        |
| 32<br>33<br>34<br>35<br>36<br>37                                     | Notes   |      |                                |      |          |      |        |
| 35   | Includes £9m of structures savings  |      |                                |      |          |      |        |
| 36   | 2. Prelims includes 5m for delayed start on Phase 1b                                      |      |                                |      |          |      |        |
| 37   | 3. Includes EARL savings. Tie view is that this should be £10m including prelims elements |      |                                |      |          |      |        |

|                | Α | В   | С    | D                              | Е        | F        | G  | Н     |
|----------------|---|---|------|--------------------------------|----------|----------|----|-------|
| 1              |   |   |      |                                |          |          |    |       |
| 2              |   |   |      | BBS                            |          |          |    |       |
| 3              |   | Date:- 15th Aug 07  |      | SUMMARY OF COMMERCIAL POSITION |          |          |    |       |
| 4              |   |   |      |                                |          |          |    |       |
| 5              |   |   |      | PHASE 1A                       |          | PHASE 1B |    | TOTAL |
| 6              |   |   |      | £m                             |          | £m       |    | £m    |
| 7              |   | Normalised Bid  |      |                                |          |          |    |       |
| 8              |   | Aug 07 Submission   |      | 223.6                          |          | 30.9     |    | 254.5 |
| 9              |   | Normalisation   |      | 42.2                           |          | 7.2      |    | 49.4  |
| 10             |   | Non Infraco budget items  |      | 11.5                           |          | 0.0      |    | 11.5  |
| 11             |   |   |      |                                |          |          |    |       |
| 12             |   | Normalised Bid  |      | 277.3                          |          | 38.1     |    | 315.4 |
| 13             |   |   |      |                                |          |          |    |       |
| 14             |   |   |      |                                |          |          |    |       |
| 15             |   | VE Savings (4.)   | £m   |                                | £m       |          | £m |       |
| 16             |   | Realised  | 12.5 |                                | 1.0      |          |    |       |
| 17             |   | Identified and being assessed                                       | 17.5 |                                | 2.0      |          |    |       |
| 18             |   |   |      | 30.0                           |          | 3.0      |    | 33.0  |
| 19             |   |   |      |                                |          |          |    |       |
| 20<br>21       |   | Sub Total   |      | 247.3                          |          | 35.1     |    | 282.4 |
| 21             |   |   |      |                                |          |          |    |       |
| 22<br>23       |   | Budget  |      | 219.0                          |          | 55.0     |    | 274.0 |
| 23             |   |   |      | 20.0                           |          | 10.0     |    |       |
| 24             |   | Excess over Budget  |      | 28.3                           |          | -19.9    |    | 8.4   |
| 25             |   |   |      |                                |          |          | _  |       |
| 26<br>27       |   | Areas where price is high   | £m   |                                | £m       |          | £m |       |
| 27             |   | Preliminaries   | 40.0 |                                |          | (2.)     |    |       |
| 28             |   | Structures  | 6.0  | 3.                             | 1.0      |          |    |       |
| 28<br>29<br>30 |   |   |      | 40.0                           |          | 1.0      |    | 47.0  |
|                |   |   |      | 46.0                           | <u> </u> | 1.0      |    | 47.0  |
| 31             |   |   |      |                                |          |          |    |       |
| 32             |   | Notes   |      |                                |          |          |    |       |
| 33             |   | Notes   |      |                                |          |          |    |       |
| 34             |   | Includes £9m of structures savings                                  |      |                                |          |          |    |       |
| 35<br>36       |   | 2. Prelims includes 5m for delayed start on Phase 1b                |      |                                |          |          |    |       |
| 36             |   | 3. No change in allowance but £9m structures VE saving now excluded |      |                                |          |          |    |       |
| 3/             |   | 4. Includes EARL savings of £3.5m                                   |      |                                |          |          |    |       |

|  | Α | В  | С    | D                                       | Е   | F        | G | Н     |
|--|---|--|------|---|-----|----------|---|-------|
| 1  |   |  |      |   |     |          |   |       |
| 2  |   |  |      | BBS                                     |     |          |   |       |
| 3  |   | Date:- 30th Aug 07   |      | RECONCILLIATION OF CURRENT BBS POSITION |     |          |   |       |
| 4  |   | -  |      |   |     |          |   |       |
| 5  |   |  |      | PHASE 1A                                |     | PHASE 1B |   | TOTAL |
| 6  |   |  |      | £m                                      |     | £m       |   | £m    |
| 7  |   | Submitted Bids   |      |   |     |          |   |       |
| 8  |   | 30th Aug Bid   |      | 217.2                                   |     | 45.9     |   | 263.1 |
| 9  |   |  |      |   |     |          |   |       |
| 10   |   | 15th Aug Bid   |      | 223.6                                   |     | 30.9     |   | 254.5 |
| 11   |   |  |      |   |     |          |   |       |
| 12   |   | Difference   |      | -6.4                                    |     | 15.0     |   | 8.6   |
| 13   |   |  |      |   |     |          |   |       |
| 14   |   | Adjustments  |      |   |     |          |   |       |
| 15   |   | Omission of A8 piled wall  | 3.28 |   |     |          |   |       |
| 16   |   | Omission of structure S33  | 0.85 |   |     |          |   |       |
| 17   |   | Reduced Depot dig volume   | 0.97 |   |     |          |   |       |
| 18   |   | Reallocation of systems costs to 1B  | 15   |   | -15 |          |   |       |
| 19   |   |  |      | 20.1                                    |     | -15      |   | 5.1   |
| 20   |   | Effective extra cost   |      | 13.7                                    |     | 0.0      |   |       |
| 21   |   |  |      |   |     |          |   |       |
| 22   |   | Normalisations omitted   |      |   |     |          |   |       |
| 23   |   | Systems fixed price  |      | 11.9                                    |     |          |   |       |
| 24   |   | Carrier drains   |      | 2.8                                     |     |          |   |       |
| 25   |   | Additional substation  |      | 0.8                                     |     |          |   |       |
| 26   |   | stray current monitoring   |      | 4.5                                     |     | 0.5      |   |       |
| 19<br>20<br>21<br>22<br>23<br>24<br>25<br>26<br>27<br>28<br>29<br>30<br>31 |   |  |      |   |     |          |   |       |
| 28   |   | Total  |      | 20                                      |     | 0.5      |   |       |
| 29   |   |  |      |   |     |          |   |       |
| 30   |   | Net gain   |      | 6.3                                     |     | 0.5      |   |       |
| 31   |   |  |      |   |     |          |   |       |
| 32<br>33<br>34   |   | Notes  |      |   |     |          |   |       |
| 33   |   | 1. A8 piled wall, depot reduced level dig and removal of structure S33 now omitted from VE |      |   |     |          |   |       |
| 34   |   | 2. In reality the systems price has not moved  |      |   |     |          |   |       |

|    | Α | В                             | С    | D                              | Е   | F        | G  | Н     |
|----|---|-------------------------------|------|--------------------------------|-----|----------|----|-------|
| 1  |   |                               |      |                                |     |          |    |       |
| 2  |   |                               |      | BBS                            |     |          |    |       |
| 3  |   | Date:- 24th July 07           |      | SUMMARY OF COMMERCIAL POSITION |     |          |    |       |
| 4  |   |                               |      |                                |     |          |    |       |
| 5  |   |                               |      | PHASE 1A                       |     | PHASE 1B |    | TOTAL |
| 6  |   |                               |      | £m                             |     | £m       |    | £m    |
| 7  |   | Normalised Bid                |      |                                |     |          |    |       |
| 8  |   | May 07 Submission             |      | 230.5                          |     | 38.0     |    | 268.5 |
| 9  |   | Normalisation                 |      | 53.5                           |     | 6.1      |    | 59.6  |
| 10 |   |                               |      |                                |     |          |    |       |
| 11 |   | Normalised Bid                |      | 284.0                          |     | 44.1     |    | 328.1 |
| 12 |   |                               |      |                                |     |          |    |       |
| 13 |   | Areas where price is high     | £m   |                                | £m  |          | £m |       |
| 14 |   | Preliminaries                 | 40.0 |                                | 0.0 |          |    |       |
| 15 |   | Structures                    | 15.0 |                                | 1.0 |          |    |       |
| 16 |   |                               |      |                                |     |          |    |       |
| 17 |   |                               |      |                                |     |          |    |       |
| 18 |   |                               |      | 55.0                           |     | 1.0      |    | 56.0  |
| 19 |   | VE Savings                    | £m   |                                | £m  |          | £m |       |
| 20 |   | Realised                      | 10.0 |                                | 1.0 |          |    |       |
| 21 |   | Identified and being assessed | 21.0 |                                | 2.0 |          |    |       |
| 22 |   |                               |      | 31.0                           |     | 3.0      |    | 34.0  |
| 23 |   | BBS potential price           |      | 198.0                          |     | 40.1     |    | 238.1 |
| 24 |   |                               |      |                                |     |          |    |       |
| 25 |   | Budget                        |      | 219.0                          |     | 55.0     |    | 274.0 |