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**From:** Geoff Gilbert  
**Sent:** 26 January 2007 13:34  
**To:** Scott McFadzen; Bob Dawson  
**Cc:** Valerie Clementson; Ralf Honeck; Roland Halliday;  
ssharp@programmingsolutions.co.uk; Richard Walker; stephen.wright@siemens.com;  
tim.hunter@siemens.com  
**Subject:** RE: Queries on your Infraco Tender [BBS]

Scott

Thanks for the response. I appreciate your caution but would like your view (in respect of the whole scheme) on a) Do you believe that there are opportunities for significant savings b) What areas do you consider should be looked at with a view to achieving savings and c) Is a 10% reduction for example an unachievable target?

By all means call me on my mobile if you wish to discuss this.

Regards

Geoff Gilbert

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**From:** Scott McFadzen [<mailto:Scott.McFadzen@bilfinger.de>]  
**Sent:** Fri 1/26/2007 10:48 AM  
**To:** Bob Dawson  
**Cc:** Geoff Gilbert; Valerie Clementson; Ralf Honeck; Roland Halliday; [ssharp@programmingsolutions.co.uk](mailto:ssharp@programmingsolutions.co.uk); Richard Walker; [stephen.wright@siemens.com](mailto:stephen.wright@siemens.com); [tim.hunter@siemens.com](mailto:tim.hunter@siemens.com)  
**Subject:** Re: Queries on your Infraco Tender [BBS]

Bob,

Until we have done more work, including discussions with PB / Halcrow and any other consultants that we may engage for "alternative designs", we can't give you a meaningful indication on savings. I haven't added this to the "official" list of your Post Tender Queries.

Scott

"Bob Dawson" <[Bob.Dawson@tie.ltd.uk](mailto:Bob.Dawson@tie.ltd.uk)>

23/01/2007 19:30

To "Scott McFadzen" <[Scott.McFadzen@bilfinger.de](mailto:Scott.McFadzen@bilfinger.de)>  
cc "Valerie Clementson" <[Valerie.Clementson@tie.ltd.uk](mailto:Valerie.Clementson@tie.ltd.uk)>, "Geoff Gilbert" <[Geoff.Gilbert@tie.ltd.uk](mailto:Geoff.Gilbert@tie.ltd.uk)>  
Subject Queries on your Infraco Tender [BBS]

Scott,

Please can you answer the following query:

- You have indicated the possibility of Value Engineering savings on structures. Please can you identify a rough order of magnitude that you would expect to achieve.


Many thanks

Regards

Bob Dawson  
Procurement Manager

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