From: Matthew Crosse Sent: 15 March 2007 10:42

To: Alastair Richards - TEL; Colin McLauchlan; David Crawley; Frances Hamilton; Geoff

Gilbert; Howard Elwyn-Jones; Keith Rimmer; Mike Connelly; Miriam Thorne; Susan

Clark; Suzanne Waugh; Tom Condie; Trudi Craggs

Cc: Ailsa McGregor; Jim Harries (Transdev); Tony Glazebrook; Martin Donohoe - TSS

Subject: Project Strategy - Trudi's focus

Yesterday Trudi and I discussed priorities for her new role in project strategy. This is an important support function to the entire organisation. These are the immediate tasks we have agreed for Trudi:

- SDS claims, change order close out and commercial strategy
- MUDFA contract improvement, commercial strategy and avoidance of delay claims etc
- Ensuring our advance works strategy doesn't fall foul of OJEU regs
- The blue skies day planned for next week (the challenge process initiated by James Stewart)

In the longer term:

- Supporting the negotiations with infraco and advising Geoff in our strategy/tactics to meet our deal objectives.
- Looking at the run time problems and the development of a robust position
- Considering ways to improve (further still) governance arrangements
- Considering future initiatives and strategic direction of Tram, particularly post election

Please provide Trudi with all the support she needs to fulfil these tasks. Most are challenging, cannot be resolved quickly, and require the good cooperation of others to achieve success.

Thanks

Matthew

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Did you know The Draft Final Business Case shows that for every £1 invested in developing the tram network, £1.63 will be returned to the city of Edinburgh in benefits.