From: Geoff Gilbert

Sent: 29 September 2006 09:23

To: Alan Bowen

Cc: Fraser, Duncan; Conway, Andy; Rimmer, Keith

Subject: RE: InfraCo ITN and process to award

Alan

Thanks for the prompt response. Please see my comments below in respect of your points.

Regards

Geoff Gilbert - Project Commercial Director TRAM Project

tie limited Verity House 19 Haymarket Yards Edinburgh EH12 5BH



From: Alan Bowen [mailto:alan.bowen@edinburgh.gov.uk]

Sent: 29 September 2006 08:59

To: Geoff Gilbert

Cc: Fraser, Duncan; Conway, Andy; Rimmer, Keith **Subject:** Re: InfraCo ITN and process to award

Importance: High

Just two comments from my perspective, Geoff.

Paragraph 2.9 raises the question as to what stage the design will have reached by the end of October. My understanding is that we will still be at Preliminary Design Stage 1 for much of the route. Is that sufficient to allow the bidders to submit realistic bids? YES – Under the original version of the strategy Preliminary Design only would be used to obtain initial bids. Bids would then be updated during the negotiation phase for the emerging detailed design. This approach is sufficient for obtaining bids.

Also I would qualify paragraph 2.10 to note that CEC have not seen all the documents and some of the documents we have seen were still in draft. Not only that but most of those were only issued very recently so a lot of the documentation has only received cursory review. That said I understand that The Board is on record as having recognised that this would be the case, given the timescales. Not quite what the Board endorsed but in the interests of getting to go I have cut back 2.10 to say only that both CEC and TS stakeholders have been consulted on the ITN.

What I said at the Stakeholders Meeting on 27 September was that from what I'd seen, and in light of modifications which were discussed that day, I hadn't identified anything in the document which suggested to me that it shouldn't be issued next week. I had asked for and received comfort from *tie* that they were of the opinion that while a number of items would be missing ... the Roads Demarcation Agreement, for example ... the document was fit for purpose and was ready for issue and the shortfalls would be picked up during the negotiation period. See above

Quite how you paraphrase the above for the purposes of your report to The Board I'm not sure, but 2.10 certainly needs to be changed. It needs to reflect the fact that what CEC has seen to date is incomplete and we have had very little time to review it, but notwithstanding that we have accepted *tie*'s view that the document is fit for purpose. See above

Alan Bowen Senior Professional Officer Strategic Services

Transport

City Development Department

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---- Original Message -----

From: Geoff Gilbert

To: Graeme Bissett ; james.papps@partnershipsuk.org.uk ; john.ramsay@transportscotland.gsi.gov.uk ;

keith.rimmer@edinburgh.gov.uk; alan.bowen@edinburgh.gov.uk; Damian.Sharp@transportscotland.gsi.gov.uk
Cc: Andie Harper; Susan Clark; Trudi Craggs; Stewart McGarrity

Sent: Thursday, September 28, 2006 6:23 PM Subject: InfraCo ITN and process to award

Graeme/James/Alan/John/Keith/Damien

Enclosed is our draft paper that we propose to put to the Tram Project Board tomorrow to inform the decision making process on whether to release the Infraco ITN on Tuesday.

Apologies for the short notice but could you review the enclosed and advise any comments by 9:30 am tomorrow morning. Should you wish to discuss this with me tonight please call me on my mobile number shown below.

Regards

Geoff Gilbert - Project Commercial Director **TRAM Project**

tie limited Verity House 19 Haymarket Yards Edinburgh EH12 5BH

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