
From: Willie Gallagher
Sent: 29 September 2006 08:11
To: Andie Harper
Subject: RE: Bidder costs

Andie,

Would it help if either

- (a) I called them
- (b) Offered to meet

I agree with your sentiments entirely. One thought, what about Malcolm Reed getting involved?

-----Original Message-----

From: Andie Harper
Sent: 28 September 2006 22:59
To: Damian.Sharp@transportscotland.gsi.gov.uk; Geoff Gilbert
Cc: Willie Gallagher
Subject: Bidder costs

Damian

It appears the Bilfinger issue has not yet gone away. We think we can get there on the bonding wording but they have suddenly re-opened the costs issue looking for an increase in the number for first phase, whilst I follow their logic it will not incentivise them particularly for the final stages. All in all it feels like brinkmanship to me. If it wasn't for the problems only two will leave us with I would like to kick them in to touch, however they don't seem to get that we are not for turning. I am struggling to suggest a solution, may be if Bill were to call them and let them know there was no more room to manoeuvre then that may help. Could I ask you to give Geoff a call tomorrow to discuss how you want us to take this forward. We will have to raise with Board.

Andie

-----Original Message-----

From: "Damian.Sharp@transportscotland.gsi.gov.uk"
<Damian.Sharp@transportscotland.gsi.gov.uk>
To: "andie.harper@tie.ltd.uk" <andie.harper@tie.ltd.uk>
Sent: 28/09/06 19:07
Subject: Fw: Edinburgh Tram - Scottish Executive Gateway 2 review

Andie

For your info. I haven't read the full thing yet - just conclusions and recommendations. Please don't circulate wider until we can discuss - probably around 8.30 tonight

Damian

-----Original Message-----

From: Sian Dunstan <Sian.Dunstan@partnershipsuk.org.uk>
To: Sharp DP (Damian) <Damian.Sharp@transportscotland.gsi.gov.uk>
CC: Malcolm Hutchinson <gmhutch@dialstart.net>; miikeheath@schofieldlothian.com <miikeheath@schofieldlothian.com>; williamt@ [REDACTED] <williamt@ [REDACTED]>
Sent: Thu Sep 28 17:48:18 2006
Subject: Edinburgh Tram - Scottish Executive Gateway 2 review

<<gateway review report final 28-09-06.doc>>

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Damian,

Please find attached the final report from the Gateway review of the tram project.

Best regards,

Malcom Hutchison
Mike Heath
Willie Gillan
Sian Dunstan
Sian Dunstan
Project Director
Partnerships UK
8-10 Great George Street
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Email: Sian.Dunstan@partnershipsuk.org.uk

Web: www.partnershipsuk.org.uk

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