

---

**From:** Gary.Easton@turntown.co.uk  
**Sent:** 24 October 2012 20:59  
**To:** Alan Coyle  
**Cc:** Mike Mackenzie  
**Subject:** RE: File Note: Road recon saving update

Alan

BB maintain that the subcontractors pricing schedules do not form part of the contract and cannot be used as a basis for valuing de-scoped work. They maintain that the drawings and the schedule of rates should be used only. This is a different position to some of the comments made by David Gough when we first discussed this.

We have never been fully able to reconcile all aspects of the OSW price. There is £2.2m more in the OSW contract price for package subcontracts than what we have from the returned tenders. BBS maintain that everything was done in "Open Book" however it would appear that this was restricted to the opening of the main tenders (Crummock, Lagan and the Princes St Outstanding Works). Furthermore, we are told that subcontractors reduced their prices from what was provided to us as backup by around £1m each - therefore there is possibly £4m in the overall price which we have no visibility on. Initially David Gough was amenable to providing visibility on pricing, however the BBS site QS's have been more cautious

If we didn't de-scope the areas BBS wouldn't need a change - they would just carry out the work as per the contract.

I suggest that we continue our discussions with BBS and provide an update on what we believe we can secure as a saving and whether this represents the right outcome for CEC or not. We can then discuss with you how we take forward.

The costs for this item will start to appear as deducts in the On Street Works Estimate in line with when the milestones appear in the schedule. I will get Mike to confirm the timing of this

Regards

Gary Easton  
Director

Turner & Townsend infrastructure

t: +44 (0) [REDACTED]

| <http://www.turnerandtownsend.com>

Turner & Townsend Infrastructure a business unit of Turner & Townsend Cost Management Limited

Registered Office: Low Hall, Calverley Lane, Horsforth, Leeds LS18 4GH,

United Kingdom | Registered in England and Wales | Registration No 6458527

From: Alan Coyle <[alan.coyle@edinburghtrams.com](mailto:alan.coyle@edinburghtrams.com)>  
To: Gary Easton <[gary.easton@turntown.co.uk](mailto:gary.easton@turntown.co.uk)>  
Cc: Colin Smith <[colin.smith@edinburghtrams.com](mailto:colin.smith@edinburghtrams.com)>, Mike Mackenzie <[mike.mackenzie@turntown.co.uk](mailto:mike.mackenzie@turntown.co.uk)>, Rob Leech <[rob.leech@turntown.co.uk](mailto:rob.leech@turntown.co.uk)>, "Andy Scott" <[andy.scott@turntown.co.uk](mailto:andy.scott@turntown.co.uk)>, Julian Weatherley <[julian.weatherley@turntown.co.uk](mailto:julian.weatherley@turntown.co.uk)>, "Clive.Arbuckle@edinburgh.gov.uk" <[Clive.Arbuckle@edinburgh.gov.uk](mailto:Clive.Arbuckle@edinburgh.gov.uk)>, "Edward.Foster@edinburgh.gov.uk" <[Edward.Foster@edinburgh.gov.uk](mailto:Edward.Foster@edinburgh.gov.uk)>  
Date: 23/10/2012 21:07  
Subject: RE: File Note: Road recon saving update

Gary

Under section 5 of the report you refer to elements of de=scope that BBS argue were not part of the original price. How much detail do you hold of BBS price to be able to compare against? Also does this mean that if we didn't pursue a de-scope in these areas BBS would require a change ?

With regard to the £700k we hold this in anticipated change at the moment. At what point do you think we will be able to start drawing the value through change in progress and approved change?

Regards  
Alan

From: [Gary.Easton@turntown.co.uk](mailto:Gary.Easton@turntown.co.uk) [mailto:[Gary.Easton@turntown.co.uk](mailto:Gary.Easton@turntown.co.uk)]  
Sent: 23 October 2012 19:16  
To: Alan Coyle  
Cc: Colin Smith; Mike Mackenzie; Rob Leech; Andy Scott; Julian Weatherley; [Clive.Arbuckle@edinburgh.gov.uk](mailto:Clive.Arbuckle@edinburgh.gov.uk); [Edward.Foster@edinburgh.gov.uk](mailto:Edward.Foster@edinburgh.gov.uk)  
Subject: File Note: Road recon saving update

Alan

As discussed we attach an update on the road reconstruction saving.

Please advise any comments.

(See attached file: FileNoteRoadreconstruction v1\_23-10-12.pdf)

Regards

Gary Easton  
Director  
Turner & Townsend infrastructure

t: +44 (0) [REDACTED]

| <http://www.turnerandtownsend.com>

Turner & Townsend Infrastructure a business unit of Turner & Townsend Cost Management Limited

Registered Office: Low Hall, Calverley Lane, Horsforth, Leeds LS18 4GH, United Kingdom | Registered in England and Wales | Registration No 6458527

Turner & Townsend plc

APM Awards - Overseas Project of the Year | 2011 Dublin Airport | 2010 King Shaka International Airport, Durban

Risk Management Awards 2011 | Service Provider of the Year

PMI | Distinguished Project Award 2010 | Nissan

For further information and registration details visit our website

<http://www.turnerandtownsend.com>

This email is confidential and may also be privileged. The recipient is responsible for virus checking this email and any attachments. If you are not the intended recipient please immediately notify us and delete this email; you must not use, disclose, distribute, copy, print or rely on this email. Turner & Townsend does not accept any liability for any loss or damage from your receipt or use of this email.

Please consider the environment before printing this email.

This e-mail and files transmitted with it are confidential and are intended for the sole use of the individual or organisation to whom they are addressed.

If you have received this e-mail in error please notify the sender immediately and delete it without using, copying, storing, forwarding or disclosing its contents to any other person.

The Council has endeavoured to scan this e-mail message and attachments for computer viruses and will not be liable for any losses incurred by the recipient.

Turner & Townsend plc

APM Awards - Overseas Project of the Year | 2011 Dublin Airport | 2010 King Shaka International Airport, Durban

Risk Management Awards 2011 | Service Provider of the Year

PMI | Distinguished Project Award 2010 | Nissan

For further information and registration details visit our website <http://www.turnerandtownsend.com>

This email is confidential and may also be privileged. The recipient is responsible for virus checking this email and any attachments. If you are not the intended recipient please immediately notify us and delete this email; you must not use, disclose, distribute, copy, print or rely on this email. Turner & Townsend does not accept any liability for any loss or damage from your receipt or use of this email.

Please consider the environment before printing this email.