Geoff Gilbert From: 11 January 2008 17:19 Sent: To: Matthew Crosse; Graeme Bissett (external contact); Willie Gallagher; Steven Bell; Stewart McGarrity; Damian Sharp Subject: RE: Happy New Year - update Yep - but that's what you get with a plastic American! From: Matthew Crosse **Sent:** 11 January 2008 12:17 To: Graeme Bissett (external contact); Willie Gallagher; Steven Bell; Stewart McGarrity; Damian Sharp Cc: Geoff Gilbert Subject: RE: Happy New Year - updatethe guy is often off the page... Matthew Crosse **Project Director** tie Limited Citypoint 65 Haymarket Terrace Edinburgh EH12 5HD Fax: +44 (Mob: +44 Email: matthew.crosse@tie.ltd.uk www.tramsforedinburgh.com www.tie.ltd.uk From: Graeme Bissett [mailto:graeme.bissett **Sent:** 10 January 2008 17:34 To: Willie Gallagher; Steven Bell; Stewart McGarrity; Matthew Crosse; Damian Sharp Subject: RE: Happy New Year - update Either very Machiavellian, or it's just the view from the 91st floor. Either way, we continue with Plan A! Regards Graeme Graeme Bissett m: +44**From:** Willie Gallagher [mailto:Willie.Gallagher@tie.ltd.uk] **Sent:** 10 January 2008 16:29

To: Steven Bell; Graeme Bissett (external contact); Stewart McGarrity; Matthew Crosse; Damian Sharp

Subject: FW: Happy New Year - update

There you go!

1

From: Julie Thompson Sent: 10 January 2008 15:50

To: Willie Gallagher

Subject: FW: Happy New Year - update

From: Ayres, Greg [mailto:AyresG@pbworld.com]

Sent: 10 January 2008 15:48

To: Julie Thompson

Subject: RE: Happy New Year - update

Willie, a happy new year to you also. I saw Steve yesterday, and he briefed me on novation, design progress, et al. I stand by PB's view that novation would not achieve any additional protection for tie, and may conflict the SDS team from effectively solving, on tie's behalf, the inevitable questions arising from BBS' potentially commercial interpretation of what is completed design, versus their own work scope. I know that Geoff and Steve are diligently trying to reconcile wording on the "novation protocol", but wonder whether the time and effort would be better spent closing the open issues on Picardy Place etc. I appreciate that I am not privy to and do not understand the relationships and dialogue that you need to have with your financiers and CEC sponsors (adherence to business case principles) but if there is anything that we can contribute to the dialogue please let me know.

If you would like to meet towards the end of January, please call or contact me. I am in the US next week, and from tonight

Best regards

Greg

From: Julie Thompson [mailto:Julie.Thompson@tie.ltd.uk]

Sent: 08 January 2008 10:12

To: stefan.hofsass@siemens.com; joachim.enenkel@bilfinger.de; Ayres, Greg; jesnaola@caf.es **Cc:** Richard.Walker@bilfinger.co.uk; michael.flynn@siemens.com; Reynolds, Steve; AUrriza@caf.net

Subject: Happy New Year - update

Sent on behalf of Willie Gallagher

First of all may I wish you all a Happy New Year and a prosperous 2008.

With this in mind, we would like to ensure the Financial Close of the Edinburgh tram contract by 28th January 2008.

This means that all the main issues with all the necessary contracts has to be completed by 18th January to ensure the commencement of formal EU Notification of Intention to Award. I ask you to strongly commit to this timetable and encourage all involved.

With kind regards

Willie

Willie Gallagher Chairman tie limited Citypoint 65 Haymarket Terrace Edinburgh EH12 5HD

Tel: +44 (I Fax: +44 (I Email: willie.gallagher@tie.ltd.uk The information transmitted is intended only for the person to whom it is addressed and may contain confidential and/or privileged material. If you are not the intended recipient of this e-mail please notify the sender immediately at the email address above, and then delete it.

E-mails sent to and by our staff are monitored for operational and lawful business purposes including assessing compliance with our company rules and system performance. TIE reserves the right to monitor emails sent to or from addresses under its control.

No liability is accepted for any harm that may be caused to your systems or data by this e-mail. It is the recipient's responsibility to scan this e-mail and any attachments for computer viruses.

Senders and recipients of e-mail should be aware that under Scottish Freedom of Information legislation and the Data Protection legislation these contents may have to be disclosed to third parties in response to a request.

tie Limited registered in Scotland No. SC230949. Registered office - City Chambers, High Street, Edinburgh, EH1 1YT.

NOTICE: This communication and any attachments ("this message") may contain confidential information for

the sole use of the intended recipient(s). Any unauthorized use, disclosure, viewing, copying, alteration, dissemination or distribution of, or reliance on this message is strictly prohibited. If you have received this message in error, or you are not an authorized recipient, please notify the sender immediately by replying to this message, delete this message and all copies from your e-mail system and destroy any printed copies.