

---

**From:** Fiona Dunn  
**Sent:** 03 August 2011 07:54  
**To:** Steven Bell  
**Cc:** Dennis Murray  
**Subject:** FW: ETN project: Siemens on street price  
**Attachments:** 110802\_Target-Costs\_Price-Presentation\_V08-2\_after\_MarHall-carve-out(AEI).pdf;  
110802\_Target-Sum\_Change-Excerpt\_V06-1(AEI).pdf

---

**From:** Brandenburger, Alfred [<mailto:Alfred.Brandenburger@siemens.com>]  
**Sent:** 02 August 2011 20:14  
**To:** Alan Coyle; Fiona Dunn; Colin Smith  
**Cc:** [Martin.Foerder@civil.bilfinger.co.uk](mailto:Martin.Foerder@civil.bilfinger.co.uk); Eickhorn, Axel  
**Subject:** ETN project: Siemens on street price

Attached please find the revised Siemens "On Street Works Price" based on the following conditions:

- The value shown for the BAM portion is subject to negotiation and a binding confirmation of BAM. It is offered to have a joint negotiation with BAM in order to reach a final conclusion with BAM.
- The number of staff for quantity surveying has been reduced to one quantity surveyor only assuming the new working environment. If this turns out to be not practicable, we have a common understanding that the number of the respective staff will be increased and compensated additionally.
- An amount of approx. GBP 500,000.00 is still subject to discussion and agreement with Siemens in Germany.
- It is assumed that an acceptable agreement with regard to a revised payment milestone schedule will be reached before signing of the Settlement Agreement.
- Traffic Light Control material for the route Yorkplace to New Haven will not be delivered.

Regards Alfred

Best Regards

Alfred Brandenburger

Siemens plc  
ETN Commercial Project Director  
9 Lochside Avenue  
Edinburgh EH12 9DJ  
Tel.: [REDACTED]  
Fax: [REDACTED]  
Mobil: [REDACTED]  
<mailto:alfred.brandenburger@siemens.com>

Siemens plc registered office: Faraday House, Sir William Siemens Square, Frimley, Camberley, GU16 8QD. Registered no: 727817, England.

This communication contains information which is confidential and may also be privileged. It is for the exclusive use of the addressee. If you are not the addressee please note that any distribution, reproduction, copying, publication or use of this communication or the information is prohibited. If you have received this communication in error, please contact us immediately and also delete the communication from your computer.