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**From:** VRE - MobileMe [vicemery@██████████]  
**Sent:** 04 March 2011 16:13  
**To:** Nigel Robson  
**Cc:** Richard Jeffrey; AJRush; Dave Anderson; Donald McGougan; Alan Coyle; Bob McCafferty - CEC; Alastair.maclean@edinburgh.gov.uk; Susan Clark; Steven Bell; Dennis Murray  
**Subject:** Re: Edinburgh Trams : STRICTLY PRIVAYE AND CONFIDENTIAL AND PREPARED IN CONTEMPLATION OF LITIGATION - FOISA EXEMPT

Dear All ,

In the words of our good Belfinger Dr , it is " standard negotiating tactics " . It would be good to do a ' a quick and dirty ' assessment but do not be distracted from our work streams . If the Mediator applies reasonableness then this tactic is clearly unreasonable !!

Vic

On 4 Mar 2011, at 15:31, Nigel Robson wrote:

Dear All,

This was an absolutely predictable, but crude, tactic, as a softening up for the Mediation. I would not have expected less by way of pressure and intimidation. It increases our resolve, but we remain professional.

Nigel

--- On Fri, 4/3/11, Susan Clark <[Susan.Clark@tie.ltd.uk](mailto:Susan.Clark@tie.ltd.uk)> wrote:

From: Susan Clark <[Susan.Clark@tie.ltd.uk](mailto:Susan.Clark@tie.ltd.uk)>  
Subject: FW: Edinburgh Trams : STRICTLY PRIVAYE AND CONFIDENTIAL AND PREPARED IN CONTEMPLATION OF LITIGATION - FOISA EXEMPT  
To: "Richard Jeffrey" <[Richard.Jeffrey@tie.ltd.uk](mailto:Richard.Jeffrey@tie.ltd.uk)>, "vicemery@██████████" <[vicemery@██████████](mailto:vicemery@██████████)>, "Nigel Robson" <[robson.nigel@██████████](mailto:robson.nigel@██████████)>, "AJRush" <[rush\\_aj@cqm.co.uk](mailto:rush_aj@cqm.co.uk)>, "Dave Anderson" <[Dave.Anderson@edinburgh.gov.uk](mailto:Dave.Anderson@edinburgh.gov.uk)>, "Donald McGougan" <[Donald.McGougan@edinburgh.gov.uk](mailto:Donald.McGougan@edinburgh.gov.uk)>, "Alan Coyle" <[Alan.Coyle@tie.ltd.uk](mailto:Alan.Coyle@tie.ltd.uk)>, "Bob McCafferty - CEC" <[bob.mccafferty@edinburgh.gov.uk](mailto:bob.mccafferty@edinburgh.gov.uk)>, "Alastair.maclean@edinburgh.gov.uk" <[Alastair.maclean@edinburgh.gov.uk](mailto:Alastair.maclean@edinburgh.gov.uk)>  
Cc: "Steven Bell" <[Steven.Bell@tie.ltd.uk](mailto:Steven.Bell@tie.ltd.uk)>, "Dennis Murray" <[Dennis.Murray@tie.ltd.uk](mailto:Dennis.Murray@tie.ltd.uk)>  
Date: Friday, 4 March, 2011, 14:58

Dear All

Sorry I've had to send you this on a Friday, especially this Friday, but thought this was of relevance to next week.

We have just received the attached letter with a lever arch file full of information relating to another Extension of time claim from BSC for delays/alleged changes at the depot. This new claim ,which they say is in addition to INTC 536(EOT2 claim) is for an additional £16m + 4.5m euro for Caf.

I'll have a look at the detail over the weekend but thought you should be aware that this had been delivered this afternoon.

Regards

TIE00357665\_0001

Susan

Susan Clark  
Deputy Project Director

Edinburgh Trams  
Citypoint  
65 Haymarket Terrace  
Edinburgh  
EH12 5HD

Tel: [REDACTED]  
Mobile: [REDACTED]  
Email: [susan.clark@tie.ltd.uk](mailto:susan.clark@tie.ltd.uk)

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Sent: 04 March 2011 14:43  
To: Susan Clark  
Subject:

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