

THE EDINBURGH TRAM INQUIRY

Supplemental Witness Statement
of Axel Eickhorn

1. I have been referred to three documents which I understand have been produced by Siemens to the Inquiry which are attached as **Exhibits AE4, AE5** and **AE6**. **AE4** is an Appendix to the Project Phoenix Proposal showing the breakdown of prices between the Consortium parties. **AE5** has in its first column the figures taken from the Appendix contained in **AE4**. The second column of **AE5** states how the discount applied as a result of the negotiated settlement is to be borne by each of the parties. The third document is an internal Siemens spreadsheet in respect of the agreed Off Street Works Price (the total for this matches the Siemens share of the Off Street Works Price in **AE5**), The purpose of **AE6** is to allocate that agreed Off Street Works price to different departments within Siemens. This would have been produced after the mediation. However, it does not provide a breakdown of what the negotiated discount agreed at Mar Hall reflected.
2. I have also been asked to explain the differences between **AE6** and SIE00000113. These were probably different iterations of the same document. SIE00000113 does not contain a file name which would be an inherent part of being able to identify what the file related to. SIE00000113 appears to have been produced at an early stage, shortly after Mar Hall, whereas **Exhibit AE6** appears to be a later iteration. SIE00000113 also would have been a document for Siemens internal allocation purposes only.

STATEMENT OF TRUTH

I believe that the facts stated in the Supplemental Witness Statement are true.

Signed:




Dated.....

20-Nov-2017

Name: Axel Eickhorn

Position: Vice President Finance

Address: Siemens SSK



Tehran, Iran

Witness Name: Axel Eickhorn
Statement No: 2

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Exhibit AE4

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Exhibit AE5

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THE EDINBURGH TRAM INQUIRY

Exhibit AE6
