
From: Mandy Haeburn-Little
Sent: 11 March 2010 17:05
To: Richard Jeffrey; Steven Bell; david_mackay@
Subject: RE: 22nd

Thanks Donald

That's good. I will assume the diaries tie up then and see you after the other meeting on the 22nd.

I welcome your role and it was really helpful to have your clarification of the remit which you are undertaking. I think understanding each other is particularly important here and I just wanted to check whether you are representing Bilfinger and Siemens when we meet? The reason I ask this is because of the stage we are at in the process and I am not sure from what you said whether you are in a position to make decisions for them or whether you see this as more of a facilitating role?

I do appreciate your offer of a channel of communication also. From my perspective I see tie clearly as the client and not CEC in this instance, although there clearly direct links between the organisations. Our role is that of enforcing the contract whilst doing everything we can to protect the public purse. None of this will surprise you. Whilst the contract is all about delivery of the tram, this cannot be at any cost and hence the sensitive line we tread .

I look forward to our discussion

mandy

From: Donald Anderson [mailto:donald.anderson@ppsgroup.co.uk]
Sent: 11 March 2010 12:39
To: Mandy Haeburn-Little; Gordon Mackenzie
Subject: RE: 22nd

Mandy

Thanks very much for that. I am free after the Zoo meeting, so just assume I will be there whenever we need to start. Can I again stress that my objective here is to help resolve the issues. PPS has been appointed to represent both Bilfinger and Siemens, and from my point of view, there is no merit in anyone playing out these issues in the press. That has made relations much worse on both sides and in the short term, I am determined to focus on direct communication between the contractor and the client. And by client, I mean the City of Edinburgh Council and TIE.

If at any time you, Gordon or anyone involved in the project wishes to raise a concern, or get information over that might help move the project on, then please do not hesitate to get in touch. Fortunately, I do not get the volume of calls and enquiries that I used to, so I have no problem taking calls at any time of the day or night if either of you wish to get in touch.

My client will obviously take issue with the line that has been pursued in the coverage of the meeting yesterday. That will not come as a surprise to you I am sure. What I do hope is that we can try to talk through some of the key issues that are holding progress back, and look at steps that can be taken to move the project forward to a successful conclusion. I have not become fully au fait with all of the facts – I am sure that you are both more knowledgeable than I of the detail of many of the issues, but I do have a number of areas where I will be seeking some clarification.

As you indicated in our call, we need to look forward rather than back, but I think we do need to at least seek agreement on some of the basic facts facing the project. Ideally what I want to achieve is a situation where the work can proceed under arrangements that both sides can accept, and be in a position where the contractors help the council and TIE to actively manage some of the many difficult issues ahead.

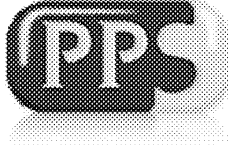
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I look forward to catching up.

Best Wishes

Donald

Donald Anderson
Director



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Working in the tougher areas of communication

From: Mandy Haeburn-Little [mailto:Mandy.Haeburn-Little@tie.ltd.uk]

Sent: 11 March 2010 11:49

To: Gordon Mackenzie; Donald Anderson

Subject: 22nd

Hi Gordon,

I had a brief chat with Donald by phone this morning. The idea of getting together on the 22nd suits everyone. Donald mentioned later afternoon in terms of timing – I see that this is in my diary for 4-5 (not sure if this was tentative?). Donald, do you just want to confirm if this suits, I know you mentioned 4.30? I am easy with the timing and can fit in.

mandy

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