From: Willie Gallagher [Willie.Gallagher@tie.ltd.uk]

Sent: 30 January 2008 12:31

To: Tom Aitchison; Andrew Holmes; Donald McGougan

Cc: Julie Thompson; Colin McLauchlan; Mike Connelly; david_mackay@

Subject: FW: FSB 2007 STUDY - EDINBURGH TRAM COMPENSATION SCHEME

Attachments: Jan 27 AF - Effects of Tram Works.xls; SurveySummary - Jan 27 pdf; Jan 27 AJ - After

Works Finished.xls; Jan 27 AO - Effect Of Compensation Scheme.xls; Jan 27 AR - Major Problems during Works.xls; Jan 27 AT - Problems Claiming Compensation.xls; Jan 27 AV - Other Disruptions During Works.xls; Jan 27 AW - Any Other Problems.xls;

Jan 27 AX - Final Comments.xls

Importance: High

Please be aware that Graham Russell has copied this to the leaders of the various groups. On the version he sent me last week, he is claiming that on average, the losses per business is circa £38k for 12 weeks. I have asked for data to understand this figure, there is no data – it is his interpretation of discussions with Businesses. Moreover, he accompanied the surveyor when interviewing the Businesses.

Could I suggest we meet to ensure a consistent and consolidated response between CEC and tie takes place. I will ask Julie to get a date in the diary for myself, Donald & Andrew. Please feel free to invite others.

Willie

From: Marilyn Jackson [mailto:Marilyn.Jackson@edinburgh.gov.uk]

Sent: 30 January 2008 11:42

To: Willie Gallagher

Subject: FW: FSB 2007 STUDY - EDINBURGH TRAM COMPENSATION SCHEME

Importance: High

Dear Mr Gallagher

Cllr Ewan Aitken thought you should see these, but asks that you speak with him before responding to anything. Thanks.

Marilyn

Marilyn Jackson | Labour Group Business Manager | The City of Edinburgh Council | City Chambers | High Street | Edinburgh | EH1 1YJ Fax 0131 529 4764 | marilyn.jackson@edinburgh.gov.uk | www.edinburgh.gov.uk |

From: Graham Russell [mailto:postmaster@

Sent: 30 January 2008 00:07

To: Iain Whyte; Alison Johnstone; Steve Cardownie; Tom Buchanan; Ewan Aitken; Jenny Dawe; Cathy Fullerton

Subject: Fw: FSB 2007 STUDY - EDINBURGH TRAM COMPENSATION SCHEME

Importance: High

FSB EDINBURGH - Scotland's Largest Branch with nearly 2,600 members - The 5th largest Branch in the UK

Good Evening Councillors,

Last December 11 I informed you that the Edinburgh FSB had commissioned Spot-On Data to survey all traders in Leith Walk in order to ascertain the effects of the current MUDFA Works upon their businesses and how the Compensation Scheme was recompensing any loss of customer traffic flow, turnover and profitability etc. The distribution of the Survey commenced on December 18 and as at January 27 we have collected and analysed 58 of the responses. The Traders were asked 34 questions - 26 questions required either a "Yes/No" or a "1 to 5" graduated type response - and 8 of the questions gave the businesses the opportunity to give their own personal comments and views etc.

The 58 responses that have been analysed so far show that -

- (i) The vast majority of the businesses are suffering a very severe and unrecoverable on-going reduction in customer traffic flow, turnover and profitability etc.
- (ii) The businesses are continuing to suffer a reduction in customer traffic flow, turnover and profitability even after the Tram Works have moved to other locations in Leith Walk.
- (iii) Their financial situation has been made even worse due to the Compensation Scheme Packs, prior to mid January, not being distributed to every business premise.

The businesses' replies to the eight questions that required a personal response also confirm that they are experiencing very serious problems, such as not being able to run their business at a profit. Some of the statements from the businesses show clear evidence of extreme financial hardship. Many of traders even have worries about being able to simply exist into the future. These responses are the actual words that the businesses gave to our Survey Company and they clearly show the extent of their feelings and frustrations etc.

I have attached the following files for your information -

- (a) The actual Survey Summary A statistical analysis of the replies to each of the 34 questions, also showing the number of businesses that responded to each question.
- (b) Eight files one for each of the individual questions. These show the responses that each individual business gave to each question. (Not all of the 58 businesses answered each of the eight questions).

I realise that some of the files contain a significant amount of personal words from the businesses. Nevertheless I would please ask you to at least scan though these responses in order that are aware of the results that we have so far obtained from our Leith Walk Survey. If I can answer any questions on either the Survey itself or the results to date from the first batch of 58 businesses, please do not hesitate to contact me.

Kind Regards,

Graham

Graham Russell Regional Chairman - FSB East of Scotland Branch Chairman - FSB Edinburgh

Tel/Fax -Mobile -

National Federation of Self Employed and Small Businesses Ltd. (Federation of Small Businesses) Sir Frank Whittle Way, Blackpool Business Park Blackpool FY4 2FE Registered in England No. 1263540 VAT No. 529502349

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