
From: Steven Bell
Sent: 15 July 2011 15:42
To: VRE - MobileMe
Subject: RE: Siemens

Discussing with Dave as your email landed. I'll forward you a note but basically they are just at it in our view. I hope to get Dave to hold firm but do not know what Colin may have promised. He was very quiet and a little uncomfortable when this was discussed in general forum with Siemens and Bilfinger.

The note lays out the position quite well.

Steven

Sent from my Windows Mobile® phone.

From: VRE - MobileMe <vicemery@[REDACTED]>
Sent: 15 July 2011 14:22
To: Steven Bell <Steven.Bell@tie.ltd.uk>
Subject: Re: Siemens

Steven
Any developments?
Vic

Vic Emery
+44 [REDACTED]
vicemery@[REDACTED]

sent using my iPhone

On 11 Jul 2011, at 15:03, VRE - MobileMe wrote:

Steven
I support you addressing this. As far as I can see Siemens are taking the [REDACTED] here and simply trying to get back to their original Mar Hall price.
Vic

Vic Emery
+44 [REDACTED]
vicemery@[REDACTED]

sent using my iPhone

On 11 Jul 2011, at 08:11, Steven Bell wrote:

Vic

FYI

I will address with Dave Anderson and Colin Smith this week. I don't believe for a minute that the Principals agreed that Siemens merely move £14m of their original "claim" to the Target Sum portion to enable a fixed Price to be agreed for Airport to Haymarket.

Steven

Steven Bell
Project Director

Edinburgh Trams
Citypoint
65 Haymarket Terrace
Edinburgh
EH12 5HD

Tel: [REDACTED]
Mobile: [REDACTED]
Email: steven.bell@tie.ltd.uk ■

Find us online (click below):

<image001.jpg><image002.png><image003.jpg>

Moving the capital to a greener future

From: Dennis Murray
Sent: 10 July 2011 12:06
To: Steven Bell
Subject: FW: Siemens

Steven,
Copy of my response to Alan Coyle on Friday FYI.

Dennis

From: Dennis Murray
Sent: 08 July 2011 17:12
To: 'Alan Coyle'
Subject: RE: Siemens

Alan,
A brief note on this matter is as follows:

I had been invited by Axel to comment on the Siemens proposal for the Target Sum for onstreet works. The price was submitted as £20m.
My estimate using the Contract Price Analysis for the on street works was just over 4.5 million. I had many technical questions prepared for discussion with Axel suggesting that the on street price was not correct but it became clear in our discussions that the price difference was for reasons other than the actual price to carry out the on street works.

At the meeting with Axel yesterday he explained that he had priced all Siemens project resources from September 2013 to May 2014 as if it were an Extension of Time claim to cover the total programme movement from the Project Phoenix proposed end date (Sept 2013) to the current Rev 3a programme end date (May 2014). This programme shift however is not solely representative of the on street works – it picks up an overall programme shift from the

Offstreet works which ought to be included the lump sum Settlement price. The resulting price is therefore not only for carrying out the Onstreet works.

Having established this fact Axel went on to say that it was his understanding that the agreement at Mar Hall was such that any programme movement would be picked up in the on street Target Sum and illustrated the following:

Phoenix Siemens Price was circa £140m

Agreement at Mar Hall reduced to £126m.

A reduction of £14m. He believes that the reduction was on the understanding that the cost of any programme shortfall was to be picked up in the onstreet Target Sum price.

Axel's view is that the actual price for carrying out the onstreet works is £4m (which compares with my 4.5m) and an explanation of the current proposal was reconciled as - the shortfall of £14m added to the actual cost of £4m to carry out the onstreet works and add £2m for changes post Mar Hall to arrive at a total of £20m.

I have a complete break down of all my figures reconciled with Siemens figures if you wish to see them.

Hope the above is clear – please call me if you wish to discuss further.

Regards

Dennis

From: Alan Coyle [mailto:Alan.Coyle@edinburgh.gov.uk]

Sent: 08 July 2011 14:37

To: Dennis Murray

Subject: Siemens

Dennis,

Steven gave me a heads up to a £14m add on Siemens would like to build into the on street price. Can you give me a concise summary of what this is? It doesn't sound like something I'd like to pay!

Thanks

Alan

Alan Coyle

City of Edinburgh Council

2/6 Waverley Court - 4 East Market Street, Edinburgh

EH8 8BG

Phone [REDACTED]

Mobile [REDACTED]

This email and files transmitted with it are confidential and are intended for the sole use of the individual or organisation to whom they are addressed.

If you have received this eMail in error please notify the sender immediately and delete it without using, copying, storing, forwarding or disclosing its contents to any other person.

The Council has endeavoured to scan this eMail message and attachments for computer viruses and will not be liable for any losses incurred by the recipient.

The information transmitted is intended only for the person to whom it is addressed and may contain confidential and/or privileged material. If you are not the intended recipient of this e-mail please notify the sender immediately at the email address above, and then delete it.

E-mails sent to and by our staff are monitored for operational and lawful business purposes including assessing compliance with our company rules and system performance. TIE reserves the right to monitor emails sent to or from addresses under its control.

No liability is accepted for any harm that may be caused to your systems or data by this e-mail. It is the recipient's responsibility to scan this e-mail and any attachments for computer viruses.

Senders and recipients of e-mail should be aware that under Scottish Freedom of Information legislation and the Data Protection legislation these contents may have to be disclosed to third parties in response to a request.

tie Limited registered in Scotland No. SC230949. Registered office - City Chambers, High Street, Edinburgh, EH1 1YT.
