

**Debbie Harkness**



**From:** Debbie Harkness on behalf of Alastair Maclean  
**Sent:** 26 November 2010 11:21  
**To:** 'Richard Jeffrey'  
**Cc:** Tom Aitchison; Donald McGougan  
**Subject:** FW: Edinburgh Tram Network Infraco  
**Sensitivity:** Confidential

Richard,

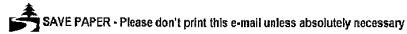
Thanks for your email below, and your letter of 22 November. As I mentioned at our meeting on Wednesday, we are of the view that it is too early at present to formulate a strategy for any potential mediation, and the first step should be to proceed with our meeting with the Infraco to hear what they have to say.

As we discussed on Wednesday, I think we are in danger of letting the process run away from us. My preference is to meet the consortium first and listen to what they have to say, and then for Tom to discuss the next steps in relation to mediation depending on the outcome of that meeting. I will send you a copy of our reply to Richard Walker when this is available.

Kind regards,

Alastair

Debbie Harkness | Executive Business Assistant | The City of Edinburgh Council | Corporate Services | Legal & Administrative Services | Waverley Court Business Centre 3:1, 4 East Market Street, Edinburgh EH8 8BG | Tel [REDACTED] | Fax 0131 529 3603 | [debbie.harkness@edinburgh.gov.uk](mailto:debbie.harkness@edinburgh.gov.uk)



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**From:** "Richard Jeffrey" <[Richard.Jeffrey@tie.ltd.uk](mailto:Richard.Jeffrey@tie.ltd.uk)>  
**To:** "Alastair Maclean" <[Alastair.Maclean@edinburgh.gov.uk](mailto:Alastair.Maclean@edinburgh.gov.uk)>, "Tom Aitchison" <[Tom.Aitchison@edinburgh.gov.uk](mailto:Tom.Aitchison@edinburgh.gov.uk)>, "Donald McGougan" <[Donald.McGougan@edinburgh.gov.uk](mailto:Donald.McGougan@edinburgh.gov.uk)>  
**Subject:** FW: Edinburgh Tram Network Infraco

Dear all,

please see attached.

My view is the letter is written to seek to pressurise us and written with a wider audience in mind.

The content/approach is extraordinary, and we should derive some comfort from it. Item 7, namely the scope is the first item to be decided, and drives the first three items on his list. Item 4 - we would not accept any restriction/precondition on numbers or identity of attendees. Our response will need to cover confidentiality, and proposed mediation process.

I will acknowledge the letter for now, but also to say that we will be coming back with our comments upon his suggested agenda.

26/11/2010

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I cannot respond in more detail until I have an answer from you to the points raised in my letter to Alastair, which Alastair informs me you will not be responding to until after the CEC/BSC meeting. Please be aware that from a PR perspective I suspect BSC will use our tardiness in responding to their 'proposals' as further evidence of our unwillingness, and as such would implore you to get a response to me on the questions I have raised asap.

Thanks

Richard

-----Original Message-----

From: [Samantha.Hildersley@civil.bilfinger.co.uk](mailto:Samantha.Hildersley@civil.bilfinger.co.uk)  
[mailto:[Samantha.Hildersley@civil.bilfinger.co.uk](mailto:Samantha.Hildersley@civil.bilfinger.co.uk)]  
Sent: 24 November 2010 14:47  
To: Richard Jeffrey  
Cc: Julie Smith; UK MB INFRACO; Hazel Kennedy; Roxanne Nicol; Julie Thompson; Steven Bell; [Richard.Walker@civil.bilfinger.co.uk](mailto:Richard.Walker@civil.bilfinger.co.uk);  
[Kevin.Russell@civil.bilfinger.co.uk](mailto:Kevin.Russell@civil.bilfinger.co.uk); [Shiona.Rothon@civil.bilfinger.co.uk](mailto:Shiona.Rothon@civil.bilfinger.co.uk)  
Subject: Edinburgh Tram Network Infraco

Dear Richard,

Please see attached copy letter relating to the above. I confirm this document will be hand delivered to Hazel Kennedy today.

(See attached file: 25.1.201.RJW.7557.pdf)

Regards,

Samantha Hildersley  
Document Control

Bilfinger Berger UK Limited  
9 Lochside Avenue  
Edinburgh  
EH12 9DJ  
United Kingdom

Tel: +44 [REDACTED]  
Fax: +44 (0) 131 432 2990  
Email: [samantha.hildersley@civil.bilfinger.co.uk](mailto:samantha.hildersley@civil.bilfinger.co.uk)  
Web: [www.civil.bilfinger.co.uk](http://www.civil.bilfinger.co.uk)

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Executive Management: Richard Walker (Chairman) Michael Zillgens Registered  
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