Julie Smith

From: Geoff Gilbert

Sent: 20 December 2007 08:48

To: Matthew Crosse; Steven Bell

Subject: FW: BBS Deal 191207A

!!!!!!

From: Richard.Walker@bilfinger.co.uk [mailto:Richard.Walker@bilfinger.co.uk]

Sent: 20 December 2007 06:07

To: Geoff Gilbert; Scott.McFadzen@bilfinger.de

Subject: Re: BBS Deal 191207A

Geoff

We still have issues with accepting design risk. We have not priced this contract on a design and build basis always believing until very recently that design would be complete upon novation. With the exception of the items marked provisional which we have now fixed by way of the 8 million we cannot accept more drain development other than minor tweaking around detail. Your current wording is too onerous. Trust we can find a solution.

Richard

---- Original Message -----

From: "Geoff Gilbert" [Geoff.Gilbert@tie.ltd.uk]

Sent: 19/12/2007 19:42 **To:** Richard Walker

Cc: <flynn.michael@siemens.com>; "Matthew Crosse" < Matthew.Crosse@tie.ltd.uk>

Subject: BBS Deal 191207A

Richard

We went through this at the Board today and generally everyone was ok with it. However, to get CEC's buy we need to make a few changes. I have also corrected a few typos as well. I don't think there is anything controversial in this but call me if you wish to discuss.

Regards

Geoff Gilbert - Project Commercial Director

TRAM Project

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