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**From:** LAING Ian [Ian.Laing@pinsentmasons.com]  
**Sent:** 19 March 2008 16:44  
**To:** Bob Dawson; MOIR Suzanne  
**Cc:** Geoff Gilbert; Dennis Murray; Richard.Walker@bilfinger.co.uk;  
Scott.McFadzen@bilfinger.co.uk; Flynn.Michael@siemens.com;  
herbert.fettig@siemens.com; Andrew.Fitchie@dlapiper.com;  
mgallaher@biggartbaillie.co.uk; OWENS Christopher  
**Subject:** RE: Schedule 4 - Pricing  
**Attachments:** ETN - SCHEDULE 4 18 MARCH.DOC

Bob

In advance of our meeting tomorrow, I attach our mark-up of Schedule 4 in relation to the Pricing Assumptions. This is extensive simply to align the content with the outcome of recent discussions.

I have sought to amend the VE wording to bring this in line with the discussions between me, Scott and Dennis. I hope that this is honest to the principles that we agreed, certainly there is no intention to be otherwise!

I look forward to meeting with you tomorrow.

Please note that I have issued this without Siemens having the opportunity to review as time simply did not allow this. Accordingly, it is subject to any comments that they may have.

Regards

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**From:** Bob Dawson [<mailto:Bob.Dawson@tie.ltd.uk>]  
**Sent:** 12 March 2008 19:23  
**To:** MOIR Suzanne  
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Flynn.Michael@siemens.com; herbert.fettig@siemens.com; Andrew.Fitchie@dlapiper.com; LAING Ian;  
mgallaher@biggartbaillie.co.uk  
**Subject:** RE: Schedule 4 - Pricing

Suzanne,

Further to our meetings yesterday and today I attach an updated version of what we discussed. I haven't yet compared with notes from Geoff, Dennis and Steven as yet and thus apologies if I've missed something. Obviously I haven't put anything in lawyer speak.

There are several areas that were not finally concluded that are still noted in red, such as the tram technical issues and the like.

I understand that the Network Rail immunisation is being discussed at the moment.

I've noted a few 'trigger dates' in the Provisional Sums appendix. These are either as suggested by Scott or an amendment based on my guesswork. We need to check the programme implications as some were clearly not practical. I have also noted a few as 'not applicable' where it is simply drawing down the expenditure or referenced it to 20 BDs after BBS has responded to something e.g. the ballast saga.

**CEC01451012\_0001**

I look forward to concluding tomorrow.

Regards

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