
From: Geoff Gilbert
Sent: 26 November 2007 15:48
To: Richard.Walker@bilfinger.co.uk
Cc: Scott.McFadzen@bilfinger.co.uk; Matthew Crosse; Susan Clark
Subject: BBS Infracore Issues

Richard

Not sure what your two big issues are. However, here are ours – more than two I'm afraid:-

1. Pricing of current provisional elements of the bid. Priorities are Highways, Drainage, Phase 1b. We do not despite requesting and many promises have this yet. I'm concerned that we will not get updated pricing for these elements in time for us to go to cEC in December with confidence
2. We need your support to underpin the 20% first milestone to secure funding for this year. It's a problem to us if we cant achieve this.
3. Contracts
 - a. Providing the agreed PCGs seems to be a problem. We need to agree a letter at least this week setting out the principles to which you comit
 - b. We jointly are not getting through the contract issues quick enough
 - c. Maintenance terms seem to be developing into a problem – Marco has a problem with letting go of the more minor issues
 - d. The twin legal representation is clearly slowing things up again
4. We need swifter response from BBS on issues/deliverables e.g. the level of design you expect out of SDS
5. I'm concerned that BBS will not come up with the letter accepting the performance risks, based on the SDS modelling, in time to meet our deadlines

These are the main ones for me.

Regards

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