Graeme Bissett [graeme.bissett From: 11 March 2008 09:19 Sent: Fitchie, Andrew To: FW: Close Report Subject: Importance: High Any good for you? Regards Graeme Graeme Bissett m : +44----Original Message----From: Mandy Wilson [mailto:Mandy.Wilson@edinburgh.gov.uk] On Behalf Of Gill Lindsay Sent: 11 March 2008 09:08 To: Graeme Bissett Subject: RE: Close Report Importance: High Graeme, Gill would be available for a conference call at around 11.30 this morning, would that time be convenient for you. Many thanks Regards Mandy Wilson Legal Services 0131 529 3605 ----Original Message----From: Graeme Bissett [mailto:graeme.bissett Sent: 11 March 2008 00:06 To: Gill Lindsay Subject: RE: Close Report Gill, I will try to coordinate a conference call with Andrew F in the morning. Do you have flexibility ? Also we are planning to hold a briefing session at tie from 4pm, don't know if that fits your diary ? Regards Graeme Graeme Bissett m : +44----Original Message----

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From: Gill Lindsay [mailto:Gill.Lindsay@edinburgh.gov.uk]

Sent: 10 March 2008 22:55

To: Graeme Bissett

Subject: RE: Close Report

Thanks Graeme. Yes I will put a call to you Tues am . It is really vital we have all info before Wednesday if the intention is to request Toms letter for then.

Gill

----Original Message----

From: "Graeme Bissett" <graeme.bissett

To: "Gill Lindsay" <Gill.Lindsay@edinburgh.gov.uk>

Sent: 10/03/08 08:26 Subject: RE: Close Report

Gill, the negotiating team including Andrew will be locked in with BBS and SDS all of today and probably through to Wednesday. I am aware of your requirements and have seen the outline of DLA's response. The main terms seem common, but there are differences.

Can you and I have a discussion tomorrow am on this, allowing follow up action as necessary later tomorrow ?

Regards Graeme

Graeme Bissett

m: +44

----Original Message----

From: Gill Lindsay [mailto:Gill.Lindsay@edinburgh.gov.uk]

Sent: 09 March 2008 21:48

To: Graeme Bissett; 'Gill Lindsay'

Cc: 'Donald McGougan'; 'Alan Coyle'; 'Rebecca Andrew'; 'Willie Gallagher'; 'Susan Clark';

'Steven Bell'; 'Andrew Holmes'; 'Fitchie, Andrew'; 'Colin MacKenzie'

Subject: RE: Close Report

Graeme

Thanks for the update. Willie also called Friday pm with the good news on taking matters forward. Can you let us have the close report as soon as available. On terms of DLA letter I can liaise further with Andrew on Tuesday. Essentially we will be seeking an updated letter in terms earlier provided indraft but now appropraite for final close stage ie continuing to recommend the terms of the documentation as reflecting the commercial position agreed , continuing to advise that terms are consistant with market terms for the deal and essentially closing the diligence caveats previously existing when the issues of prior approvals and third party and other consents were outstanding. We will expect to see reference to SDS position on agreed risk transfer which is as we are now aware and will be documented through novation agreement and other documentation. I can pick up on further details with Andrew Tuesday am.

At LAG Monday can you please liaise with Colin and Finance to close of all outstanding issues and confirmations from Tie to CEC as per agreed matrix which ich

----Original Message----

From: "Graeme Bissett" <graeme.bissett

To: "'Gill Lindsay'" <Gill.Lindsay@edinburgh.gov.uk>

Cc: "'Donald McGougan'" <Donald.McGougan@edinburgh.gov.uk>; "'Alan Coyle'"

<Alan.Coyle@edinburgh.gov.uk>; "'Rebecca Andrew'"

<Rebecca.Andrew@edinburgh.gov.uk>; "'Willie Gallagher'"
<Willie.Gallagher@tie.ltd.uk>; "'Susan Clark'" <Susan.Clark@tie.ltd.uk>; "'Steven Bell'"
<Steven.Bell@tie.ltd.uk>; "'Andrew Holmes'"
<Andrew.Holmes@edinburgh.gov.uk>; "'Fitchie, Andrew'"
<Andrew.Fitchie@dlapiper.com>; "'Colin MacKenzie'"
<Colin.MacKenzie@edinburgh.gov.uk>
Sent: 08/03/08 12:33
Subject: Close Report

Gill, the negotiations yesterday were successful in reaching a sound conclusion within the parameters we discussed on Thursday evening.

Effort is now focussed on finalising all of the detailed terms of the principal documents which we must complete to support issue of the Notification of Award. You are aware that we are seeking to update the Close Report early this coming week to reflect the final form of the key documents. To avoid duplication and to focus efforts, I have asked DLA to pick up the Close Report sections on the Infraco Contract Suite and the Council's Guarantee. These sections will now be contained in a report to tie and CEC from DLA which will summarise the key terms. DLA's drafting will update the draft material already in the January version of the Close Report and will address the same headings and issues. The DLA Report will then be incorporated as an Appendix to the full Close Report.

This approach will avoid duplication and will ensure that all of the important legal as well as commercial / technical dimensions of the Infraco suite finalisation are reflected in the Close Report.

The DLA report will incorporate the letter and risk matrix we have discussed previously. It is also important that the DLA Report picks up all of the confirmations the Council is seeking which DLA can reasonably be expected to provide and I would also like to ensure that the wording of these confirmations is agreed between CEC and DLA before we get to Wednesday. Can you let me know who from the Council we can discuss the scope and wording of DLA's confirmations with, preferably on Monday 10th.

Thanks		
Regards		
Graeme		
Graeme Bissett		
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