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**From:** Matthew Crosse  
**Sent:** 13 September 2007 14:21  
**To:** Willie Gallagher  
**Cc:** Elliot Scott; Stewart McGarrity; Jim Harries (Transdev); Alastair Richards - TEL; Susan Clark; 'James.Papps@partnershipsuk.org.uk'; Duncan Fraser - CEC; Miriam Thorne; Steven Bell; Geoff Gilbert; Trudi Craggs; Keith Rimmer; 'rebecca.andrew@edinburgh.gov.uk'; 'NRenilson@LothianBuses.co.uk'; 'WWCampbell@LothianBuses.co.uk'; Graeme Bissett (external contact); Tony Glazebrook; Jim McEwan; David Crawley; 'Reynolds, Steve'  
**Subject:** RE: DPD minutes 30 Aug

Willie,

Discussed the matter with Steve R yesterday and generally happy with the outcome. Three points to note:

1. The tracker/ charts we saw at the mgt meeting on Tuesday (your note refers) were incorrect. The amended ones show close correlation with the dashboard. We are reasonably content that deliverables are still on programme.
2. I made it clear that Steven Bell and I still have a concern about MUDFA design performance. Whilst management actions in the last 2 months have led to improved performance, Steve R is certainly aware that there still needs to be close management monitoring and confirmation of programme deliverable/ quality achieved. He assured me that this was receiving his top priority.
3. The language used in the minute 6.2 enabled a full and frank discussion about both SDS and **tie**'s approach to the contract administration. The underlying message is appreciated and SDS (and **tie**) note that nothing must stand in the way of achieving our joint primary objectives: to complete the design process on time/ quality; and to ensure successful novation to Infracore by 31<sup>st</sup> January.

Regards

Matthew

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**From:** Willie Gallagher  
**Sent:** 11 September 2007 19:07  
**To:** David Crawley; Reynolds, Steve; Matthew Crosse  
**Cc:** Elliot Scott; Stewart McGarrity; Jim Harries (Transdev); Alastair Richards - TEL; Susan Clark; James.Papps@partnershipsuk.org.uk; Duncan Fraser - CEC; Miriam Thorne; Steven Bell; Geoff Gilbert; Trudi Craggs; Keith Rimmer; rebecca.andrew@edinburgh.gov.uk; NRenilson@LothianBuses.co.uk; WWCampbell@LothianBuses.co.uk; Graeme Bissett (external contact); Tony Glazebrook; Jim McEwan  
**Subject:** RE: DPD minutes 30 Aug

My only comment is that I am waiting to see the deliverables for this week. At my meeting this morning, it did not look positive. We must achieve these milestone targets for the reviews, we are getting all the resources lined up and then not following through. Susan has an action to update me on Monday and I will take it from there.

Willie

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**From:** David Crawley  
**Sent:** 11 September 2007 17:33  
**To:** Reynolds, Steve; Matthew Crosse  
**Cc:** Elliot Scott; Willie Gallagher; Stewart McGarrity; Jim Harries (Transdev); Alastair Richards - TEL; Susan Clark; James.Papps@partnershipsuk.org.uk; Duncan Fraser - CEC; Miriam Thorne; Steven Bell; Geoff Gilbert; Trudi Craggs; Keith Rimmer; rebecca.andrew@edinburgh.gov.uk; NRenilson@LothianBuses.co.uk; WWCampbell@LothianBuses.co.uk; Graeme Bissett (external contact); Tony Glazebrook; Jim McEwan  
**Subject:** RE: DPD minutes 30 Aug

Steve,

As these comments are ascribed to me I think I need to say two things:

- (1) I agree that PB are now delivering - and have said so in all the forums you mention.
- (2) Although the term 'excuse' is rather emotive, it fairly represents a real concern within **tie**, and certainly with me, that we can easily fall back into a culture (of both **tie** and PB) of letter writing and demands for instruction before action. The original vision for the SDS contract was of a competent designer who would take the lead on everything from design to approvals and we have moved a long way away from that. We have begun the move back towards the original vision (recognising as we do that **tie** must also take on an active role). When we are there, concerns such as this will not apply. We are on our way, but it doesn't feel comfortable yet.

David

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**From:** Reynolds, Steve [mailto:ReynoldsS@██████████]  
**Sent:** Tue 11/09/2007 15:57  
**To:** Matthew Crosse  
**Cc:** Elliot Scott; Willie Gallagher; Stewart McGarrity; Jim Harries (Transdev); Alastair Richards - TEL; Susan Clark; James.Papps@partnershipsuk.org.uk; Duncan Fraser - CEC; Miriam Thorne; Steven Bell; Geoff Gilbert; Trudi Craggs; Keith Rimmer; rebecca.andrew@edinburgh.gov.uk; NRenilson@LothianBuses.co.uk; WWCampbell@LothianBuses.co.uk; Graeme Bissett (external contact); Tony Glazebrook; David Crawley; Jim McEwan  
**Subject:** RE: DPD minutes 30 Aug

Dear Matthew

As a consequence of my standing invitation to attend the DPD I have, as usual, been provided with a copy of the Report on the last meeting: - the meeting I was unable to attend due to being on Annual leave. I have decided to write to you to express my concern over the minuting of item 6.2:-

*“Decline in lack of progress has been arrested. DCr’s view is that it will continue to improve providing we stay on top of SDS and give them no excuse not to deliver. “*

I would suggest that this minute fails to report the very real achievements of the last three months. Looking back on the Critical Issues initiative from February through June it is clear that delays to programme resulted from the lack of timely decision making by some of the Stakeholders. During the same period SDS was working closely with Geoff Gilbert on the definition of the procurement programme and with the passing of each week the risk that the procurement programme could not be met was increasing. By mid-June the position had become serious so, working with David Crawley, SDS presented a strategy to the 21 June Critical Issues Meeting which was based on calling a halt to further optioneering and moving to complete the design on the basis of the best information available at the time. My follow-up letter to **tie** stated:-

*“It is now twelve months since the SDS Preliminary Design was delivered and with the extended consultation on design options through the period since then it is our view that what has been developed is so close to optimum that there is nothing to be gained by delaying the completion of the detailed design while further possible refinements are investigated. In our view the major risk is not that the design may be 99% optimum rather than 100%; it is that further optioneering may delay completion of the programme to the point where cancellation of the scheme results.”*

The letter continued:-

*“For the avoidance of doubt we understand that should it be decided subsequently to revisit the design, (other than for reasons of non-conformance with standards), the risk of programme prolongation and increased costs remains with **tie**. As we have already suggested, though, we believe the risk to **tie** of not proceeding on the agreed basis would be substantially higher.”*

Having proposed this approach, and with the buy-in of all parties under David Crawley's leadership, the delivery rate to **tie** of SDS design packages accelerated significantly. The first SDS programme release following the 21 June meeting was on 02 July. The accompanying chart shows actual delivery achievement for design packages, (from a total to be delivered of approximately 300), against the target set on that date, i.e. 10 weeks ago now. I submit that the chart presents a compelling argument for the close correlation between on-target SDS performance and resolution of long outstanding Critical Issues.

Returning to the minute on item 6.2 I am disappointed at the implication that SDS requires someone to “stay on top of them” to enforce delivery in line with the programme. PB is committed to playing its full part in the delivery of a successful Tram Network. The events which I have outlined above provide but one example of the constructive approach we have taken to that end. It may be that the minute is simply intended to reinforce *tie*'s role as overall programme manager for Tram, but I also infer from what has been written a criticism that PB is in some way looking for excuses not to deliver. I can imagine no scenario in which this would be in PB's interest. We pride ourselves on operating as efficiently as possible in a multi-disciplinary engineering environment and I can assure you that we would not spend time searching for excuses in the manner implied. Quite the opposite. It is worth adding that when problems have arisen which have been due to failure by PB we have been open and honest in our reporting of those events. The chart referred to above, for example, is based on weekly review of status conducted jointly and thoroughly with *tie*.

If PB were seeking excuses not to deliver it need look no further than items 6.3, 6.4, and 6.5 of the DPD Meeting Report. There is a certain irony in these items following immediately from item 6.2 since they highlight three issues which have been outstanding for some considerable time – since February in fact. Throughout that period SDS has been working diligently with *tie* and the other parties involved to facilitate closure.

Based on this assessment I would ask that you reconsider the wording of item 6.2 of the DPD Report. I am aware that by now the Report will have been presented to the Tram Project Board and whilst I have not copied this response to TPB out of respect for the formal communications policy I would ask that you convey my observations at an appropriate time.

During my time in Edinburgh I have sought to take a balanced view of the issues confronting us and beyond any personal or corporate issue over the tenor of the minutes my main concern is that all parties should recognise the underlying reasons for delays to date. That is essential if we are to look forward with confidence to the successful delivery of the Edinburgh Tram Network. I will close by reiterating PB's absolute commitment to working with you to deliver that goal

Sincerely

Stephen Reynolds  
PB  
SDS Project Director

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**From:** Elliot Scott [mailto:Elliot.Scott@tie.ltd.uk]

**Sent:** 05 September 2007 11:43

**To:** Willie Gallagher; Matthew Crosse; Stewart McGarrity; Jim Harries (Transdev); Alastair Richards - TEL; Susan Clark; James.Papps@partnershipsuk.org.uk; Duncan Fraser; Miriam Thorne; Steven Bell; Geoff Gilbert; Trudi Craggs; Keith Rimmer; rebecca.andrew@edinburgh.gov.uk; NRenilson@LothianBuses.co.uk; WWCampbell@LothianBuses.co.uk; Elliot Scott; Graeme Bissett; Tony Glazebrook; David Crawley; Reynolds, Steve; Jim McEwan

**Subject:** DPD minutes 30 Aug

Hi all,

Sorry my previous email still had the track changes on!

Please find attached the minutes from the DPD on 30 Aug.

Can you please update me with any actions prior to the next meeting?

Please contact me if you have any questions.

Thanks

Elliot

Elliot Scott  
Project Reporting Assistant

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Citypoint  
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