
From: Fitchie, Andrew
Sent: 11 January 2006 12:00
To: 'Ian Kendall'
Subject: FW: Tie - TEL

Ian

Here is the paper on tie - TEL again so it is to hand..

Kind regards

From: Fitchie, Andrew
Sent: 08 December 2005 15:50
To: 'Ian Kendall'; 'Graeme Bissett'
Subject: Tie - TEL

Strictly confidential

Gents

Here is the draft paper. It has rough edges, but I hope it is straight talking, if not completely aligned with **tie's** preferred position.

In truth, the decision about the relationship TEL-**tie** cannot be concluded on the basis of legal imperatives. There are pointers but far more important are the commercial factors surrounding project control. I have not mentioned CERT because it would make this paper unreadable, but I have had informal contact from several contractors in the past who remembered CERT well.

CEC decision paralysis because of LB is their main concern and that will translate to funders quickly.

Kind regards

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