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**From:** Atkins, Chris  
**Sent:** 29 January 2008 06:49  
**To:** 'richard.walker@bilfinger.co.uk'  
**Cc:** Reynolds, Steve; 'Scott.McFadzen@bilfinger.de'  
**Subject:** Re: Edinburgh Tram

Thanks Richard.

It would be good to have a preliminary chat today. Say 1 or 2 pm ?

Chris

Chris Atkins from my blackberry, cell no. [REDACTED]

----- Original Message -----

**From:** [Richard.Walker@bilfinger.co.uk](mailto:Richard.Walker@bilfinger.co.uk) <[Richard.Walker@bilfinger.co.uk](mailto:Richard.Walker@bilfinger.co.uk)>  
**To:** Atkins, Chris  
**Cc:** Reynolds, Steve; [Scott.McFadzen@bilfinger.de](mailto:Scott.McFadzen@bilfinger.de) <[Scott.McFadzen@bilfinger.de](mailto:Scott.McFadzen@bilfinger.de)>  
**Sent:** Mon Jan 28 12:05:24 2008  
**Subject:** Re: Edinburgh Tram

Hi Chris,

Our latest date for contract finalisation is 12th February with, hopefully, signing at the end of Feb. This may be possible if tie do not contest our position.

With regard to sub-contract, this all depends on the status of design at Novation. If 100% complete then a purchase order might do, albeit there will still need to 'Construction Support' dealt with somehow. Most likely though design will not be complete and we will therefore need a Design Services sub-contract with suitable performance safeguards in it. In respect of the detail, my Commercial Director, Mr Gary Dalton, is the guy best placed to deal with you.

Regards,

Richard

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28/01/2008 08:41

To

<[richard.walker@bilfinger.co.uk](mailto:richard.walker@bilfinger.co.uk)>

cc

"Reynolds, Steve" <[ReynoldsS@pbworld.com](mailto:ReynoldsS@pbworld.com)> Subject  
Edinburgh Tram

Richard

How's it going?

Our friends at TIE are pushing ahead for the Novation and I am in Edinburgh tomorrow for another meeting. Whilst there is much debate on the appropriate timing I am aware of a couple of key items out there which I would be pleased to receive your views.

1 Infraco Contract

We have received a copy as at 14th January. Can you advise how you are progressing with reaching a closure as I am trying to gauge how much time PB need to fully review. I have previously advised Jeff Gilbert and DLA at our last meeting that we would like to receive a full copy (excluding the fp) in plenty of time before we sign. Naturally they are keen that we review in a piece meal fashion, however we have to gain board approval and I will not be rushed into this as I understand that the consents and approvals process is a key item for you.

I would be pleased to receive your advice

2 PB sub-contract with BBS.

I think we ought to sit down with yourselves to gain an understanding of the s/c arrangements. I assume that once the final draft of the Novation Agreement is agreed by the TIE, BBS and ourselves that your s/c would in effect be a simple Purchase Order ? I would be pleased to receive a draft to review as this is another document that we must present to our Board. We have advised TIE that all documents must be signed together in one room and the s/c with yourselves is also part of the document trail.

Any chance that we could meet for tomorrow for say 1.30 ?, albeit Steve has to confirm that this fits with his diary.

Keep smiling.

Chris Atkins

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