

**Reynolds, Steve**

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**From:** Willie Gallagher [Willie.Gallagher@tie.ltd.uk]  
**Sent:** 17 April 2008 08:18  
**To:** richard.walker@bilfinger.co.uk; flynn.michael@siemens.com; Reynolds, Steve  
**Cc:** Alastair Richards - TEL; Julie Thompson; Graeme Bissett; 'andrew.fitchie@dlapiper.com'  
**Subject:** FW: Contract Signature

Please see below. It is important that we conclude today our discussions. I would then plan to work to the timetable indicated. I have asked DLA to draft up the necessary letter which CEC is requesting prior to giving me approval (hopefully) for signature. One upside is that it provides some additional time to look at the CAF Novation which could be worked-on once the contracts are firm. I am going up to Council today to understand what they are nervous / concerned about, why don't we meet to discuss this afternoon.

Alastair – could you please keep CAF in the loop.

I will ask Julie to arrange.

Willie

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**From:** Willie Gallagher  
**Sent:** 17 April 2008 07:56  
**To:** Stewart McGarrity; Susan Clark; Steven Bell; Geoff Gilbert; Graeme Bissett; Dennis Murray; Jim McEwan; 'andrew.fitchie@dlapiper.com'; Alastair Richards - TEL; Colin McLauchlan; Damian Sharp  
**Cc:** david\_mackay@tiscali.co.uk; NRenilson@LothianBuses.co.uk  
**Subject:** Contract Signature

Last night, I had a call from Gill Lindsey. She informed me that Tom as CEO is not prepared to sign-off the contracts prior to financial close. His view is that he would be stretching his current delegated authority with the increase in price and extended date for revenue opening. Prior to the report going to Council, he wishes to procure a statement from all involved parties that the proposed contract is agreed in all aspects and that an agreed signing date is in place. This has to be in place for Wed 23<sup>rd</sup> of April. The letter will then be circulated with the CEC report. The CEC report is to be a more extensive, what this means – I intend to discuss this morning.

We can have a chat about this when I come in. Clearly, we have still to push on with the schedule on the table.

My proposal on timetable is:

Close today – All schedules complete.

Fri – Mon - DLA QA Review

Mon – tie Exec Review

Mon pm. – Final Contract issued to BBS, CAF & SDS for final due diligence

Tue 21<sup>st</sup> April – Contract Closed and letters from partners in place.

Thus 24<sup>th</sup> Aug – Report Issued and Press briefing

May 1<sup>st</sup> – CEC Meeting

May 6<sup>th</sup> – Contract Signature (the 2<sup>nd</sup> – 5<sup>th</sup>) is bank holiday weekend.

At the meeting this afternoon, could Graeme be in a position to update us on what the CEC report will change to be (Stewart is on the case already) and could Susan inform us of any potential Programme issues.

18/04/2008

**PBH00038875\_0001**

Regards,

Willie

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18/04/2008

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