From: Anthony Rush [rush_aj@

Sent: 28 April 2010 22:22

To: Fitchie, Andrew; 'Richard Jeffrey'; david_mackay@

Subject: RE: Darcy

Attachments: image001.jpg; image002.png; image003.jpg

I had my pal Michael on for another lengthy chat about format.

Inter alia I took the opportunity to tell him how unhappy I was that Darcy had rung Richard and asserted that they are very "strong" in their view on the meaning of the Contract and thereby indicated that they would be less than pragmatic in reaching a solution. I pointed out that I had been able to "sell" this approach to tie because Michael had assured me that Siemens Germany would control BB Germany and now at best Darcy had made settlement more difficult. The reaction would be that any settlement figure would be high, reflecting BB's view of their contractual strength.

He sought to assure me that Darcy was not an influence (actually he was ruder than this) and told me that the Boards of BBUK and Germany are to meet the Boards of Siemens UK and Germany a week on Friday to discuss and agree the strategy. I said more than ever I was looking for the right people in both companies to contact our Chairman with a view to all parties endorsing the initiative at the highest level. He agreed and said he would get something diarised for next week.

I said I would issue a draft programme to him tomorrow – has David any objection to me including a Chairmens' Meeting in the next two weeks?

I said I wouldn't be programming to have HoT's finalised by the end of May – it looked contrived and, of course, Darcy's comments would mean we would be scrutinised more. My departure to Norway on 18 June was much more understandable.

He also sought to assure me that Richard Walker was now very enthusiastic and positive. I reminded him of the clean team principle.

He tried again to persuade me to agree to Haymarket to Airport. I flatly refused to talk about it (they really want this and it may be a good bargaining chip for us).

Siemens have a problem with the on-street track (did a Siemen's sub-contractor lay it in Princes Street?). There is no doubt they both want out of the On-street work – period.

I will reflect the rest of what was said in my notes for Richard tomorrow.

Tony

From: Fitchie, Andrew [mailto:Andrew.Fitchie@dlapiper.com]

Sent: 28 April 2010 17:59

To: Richard Jeffrey; rush_aj@

Subject: RE: Darcy

Clearly out of it in terms of decision making.

kind regards

Andrew S. Fitchie
Partner, Location Head Finance & Projects

From: Richard Jeffrey [mailto:Richard.Jeffrey@tie.ltd.uk]

Sent: 28 April 2010 17:56

To: rush ai@ david_mackay@tiscali.co.uk; Fitchie, Andrew

Subject: Darcy

Darcy called me, 30 minutes of pointless conversation. He is briefed on Friday's meeting, but not attending as we knew.

R

Richard Jeffrey Chief Executive

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