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**From:** Dave Anderson  
**Sent:** 09 March 2010 08:27  
**To:** Richard Jeffrey  
**Cc:** david\_mackay [REDACTED] Marshall Poulton; Donald McGougan; Sheena Raeburn; Sheena Raeburn  
**Subject:** Meeting with Cabinet secretary

Richard Marshall forwarded your note to me.

As it happens, I am with John Swinney at two meetings this morning on TIF and then the BioQuarter and will let him know that we stand 100% behind tie's position. I think it would be beneficial for Donald to attend but I wouldn't want to see the meeting diverted on to the affordability issue.

I am travelling to London at 7.00am tomorrow and therefore, as you know, will be unable to attend the TPB.

I will, as promised, let you have my comments on the Executive summary in advance of the meeting. Best Regards. Dave

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**From:** Richard Jeffrey [mailto:Richard.Jeffrey@tie.ltd.uk]  
**Sent:** 08 March 2010 16:01  
**To:** Steven Bell; Stewart McGarrity; david\_MacKay [REDACTED] Anthony Rush  
**Cc:** Donald McGougan; Tom Aitchison; david\_mackay [REDACTED] Marshall Poulton  
**Subject:** FW: Edinburgh trams

Please see the e-mail below sent to Bill Reeve earlier this am. I am keen to brief the Minister personally so there is no chance of misrepresentation. As a result, the Cabinet Secretary (and possibly the Minister) have made themselves available at 07.30 on Wednesday. There is a pre-meet with TS to prepare for this at 10.30 tomorrow. CEC are welcome to attend the pre-meet if you wish (I will just run through the same meeting we had on Friday), but I'm afraid it is not my place to invite CEC to the meeting with the Minister, if you want to be there, you will need to request that yourself, I'm sure there would be no objection. Donald, I think it might be helpful if you were there, but I would understand if you were not able.

Regards

Richard

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**From:** Richard Jeffrey  
**Sent:** 08 March 2010 08:29  
**To:** Bill.Reeve@transportscotland.gsi.gov.uk  
**Subject:** Edinburgh trams

Commercially Confidential and FOISA exempt

Bill, I am concerned that lots a press speculation may lead people (including BSC and Ministers) to think that Wednesday's board will result in some earth shattering announcement and sudden development on the tram project. Whilst I cannot predict what the board will say or do, I suspect that this will not be the case. Whilst it is helpful for BSC not to know our next steps, it is clearly not helpful for Ministers to be unsighted, and to this end I am happy to brief the Minister before the board if required, in person or by phone, indeed briefing the Minister would be my preference but I leave it to you to decide.

At the board meeting I am most likely to suggest that we continue to increase the pressure on BSC through full and robust application of the contract for a couple more months, whilst in parallel we seek to resolve the key outstanding issues (design, delay, and their refusal to progress the works under an instruction, which is the latest development), and if necessary agree some commercial deal to resolve them, although that will need to be on terms much more favourable to tie than anything so far suggested by BSC.

I believe there are many signs that BSC are now genuinely worried, including the follow-up to the meeting on Friday between David Mackay and their Kenneth Reid. And their briefing against tie, (I would be grateful if you let me know if you hear of any other briefing by BSC, as I have reason to believe they are increasing their activity in this areas too).

Happy to discuss,

Richard

Richard Jeffrey

Chief Executive

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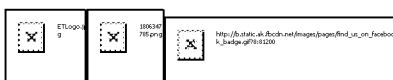
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