From: Scott.McFadzen@bilfinger.co.uk
Sent: 12 December 2007 18:09

To: Geoff Gilbert

Cc: Flynn, Michael (Siemens TS); Matthew Crosse; Richard.Walker@bilfinger.co.uk;

Tom.Murray@bilfinger.co.uk; ralf.honeck@bilfinger.de; Roland.Halliday@bilfinger.co.uk

Subject: Re: FW: Yesterday's meeting and agreed actions

Attachments: Structures - Pricing Reliability Analysis 121207.xls; 20071212 Structures - Pricing

Reliability Analysis.xls

Geoff.

Pricing reliability analysis attached.

Regards,

Scott McFadzen
Project Director
Bilfinger Berger Siemens Consortium

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Registered No. 2418086

"Geoff Gilbert" <Geoff.Gilbert@tie.ltd.uk>

To <Scott.McFadzen@bilfinger.co.uk>

12/12/2007 12:49

cc <Richard.Walker@bilfinger.co.uk>, "Flynn, Michael (Siemens TS)" <Flynn.Michael@siemens.com>, "Matthew Crosse" <Matthew.Crosse@tie.ltd.uk>

Subject FW: Yesterday's meeting and agreed actions

## Scott

In respect of the structures pricing reliability exercise that we agreed yesterday please complete the enclosed template and return it to me. This will enable me to be clear on your level of confidence in your structures price and enable me to quickly analyze your response

# Regards

Geoff Gilbert - Project Commercial Director

# **TRAM Project**

tie Limited Citypoint 65 Haymarket Terrace Edinburgh EH12 5HD



From: Scott McFadzen [mailto:Scott.McFadzen@bilfinger.co.uk]

**Sent:** 12 December 2007 11:05

To: Matthew Crosse

Cc: flynn.michael@siemens.com; Richard.Walker@bilfinger.co.uk

Subject: Re: Yesterday's meeting and agreed actions

#### Matthew,

There are some items in your list below that are not in line with our understanding of things, see bold italic text in your message below.

#### Scott

"Matthew Crosse" < Matthew.Crosse@tie.ltd.uk>

12/12/2007 09:44

To <Scott.McFadzen@bilfinger.de>
cc <Richard.Walker@bilfinger.co.uk>, <flynn.michael@siemens.com>
Subject Yesterday's meeting and agreed actions

#### Scott

To confirm what we are expecting from you at midday today:

1. Updated ER compliance matrix for all BBS

### agreed

Revised price for Siemens scope

This is not in line with our discussion but we will confirm the price later today, but not by midday.

3. Roads price for 1D

I said at the meeting that I would discuss this with my QS and Estimator and advise. We will provide this price, with assumptions, on Friday 14th.

4. Structures pricing – reliability analysis e.g will not to exceed/ confidence levels

I understood the action on the structures was to provide a status matrix comparing the August bid design to the PB information. We can do a reliability analysis, not by midday. We will target 1800 hrs.

5. Reliable programme to complete remaining prices (this to be supplied by 1800hrs)

#### agreed

Outstanding info needed from tie

## agreed (for main Civil scope), not by midday. We will target 1800 hrs

7. VE list completed

## agreed not by midday. We will target 1800 hrs

In addition, we need to discuss your response to the letter handed to Richard sent last night regarding the visit to Germany.

#### We will respond under seperate cover

Kind regards

#### Matthew

Matthew Crosse Project Director

tie Limited Citypoint 65 Haymarket Terrace Edinburgh EH12 5HD

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