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**From:** Alan Coyle  
**Sent:** 26 May 2008 11:49  
**To:** Rebecca Andrew  
**Subject:** FW: Edinburgh Tram Project - PQ No S3O-3473 - contract completion detail

for info - DMG to provide feedback  
A

Alan Coyle | Finance Manager (Tram Project) | Financial Services | City Development Team | Level 2/5  
Waverley Court | 4 East Market St EH8 8BG | [alan.coyle@edinburgh.gov.uk](mailto:alan.coyle@edinburgh.gov.uk) |  
[REDACTED]

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**From:** Alan Coyle  
**Sent:** 26 May 2008 08:52  
**To:** Donald McGougan  
**Subject:** FW: Edinburgh Tram Project - PQ No S3O-3473 - contract completion detail

Donald - see my response to John, let me know your comments.  
Alan

John

Following your request to see further documentation in the form of the DLA report on the Infraco Contract Suite, it is not CEC's intention to be unhelpful, however, there are sensitivities around legal professional privileges with regard to the legal advice given to CEC/tie by DLA and as a result it is privileged from production to any third party.

All information you require should be contained within the Close Report and CEC are happy to answer any specific queries you may have.

With regard to the Close Report we have provided, this was prepared by tie specifically for CEC and contains two sections which have sensitive commercially confidential information, and more general commentary affecting third party contracts and our contractors. It would be helpful if TS could provide a written acknowledgement that they understand the commercial sensitivity of the material and will take appropriate steps to maintain confidentiality and not to make public any content, whether under FOISA or otherwise.

Please give me a call if you wish to discuss, additionally we are happy to meet to discuss any issues around this matter.

Regards  
Alan

Alan Coyle | Finance Manager (Tram Project) | Financial Services | City Development Team | Level 2/5  
Waverley Court | 4 East Market St EH8 8BG | [alan.coyle@edinburgh.gov.uk](mailto:alan.coyle@edinburgh.gov.uk) |  
[REDACTED]

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**From:** John.Ramsay@transportscotland.gsi.gov.uk [mailto:John.Ramsay@transportscotland.gsi.gov.uk]  
**Sent:** 23 May 2008 15:58

**To:** Alan Coyle

**Cc:** Rebecca Andrew; Duncan Fraser; Scott.Prentice@transportscotland.gsi.gov.uk; Stewart.McGarrity@tie.ltd.uk; Donald McGougan; Steve.Milligan@transportscotland.gsi.gov.uk

**Subject:** RE: Edinburgh Tram Project - PQ No S3O-3473 - contract completion detail

Alan

Thanks for your response. The David McLetchie PQ is now away thanks in part to the helpful information you provided yesterday.

We feel that the other papers mentioned would assist our appreciation of the developing programme post financial close and inform what advice and comfort we give to Minister regarding their current concerns about the project.

If there are particular sensitivities in allowing Transport Scotland sight of these documents it would be helpful to know what they are.

John Ramsay

Project manager - Edinburgh Trams

Rail Directorate

Transport Scotland

Buchanan House

Glasgow G4 0HF

Tel [REDACTED]

mobile [REDACTED]

---

**From:** Alan Coyle [mailto:Alan.Coyle@edinburgh.gov.uk]

**Sent:** 23 May 2008 14:42

**To:** Ramsay J (John)

**Cc:** Rebecca Andrew; Duncan Fraser; Prentice S (Scott); Stewart McGarrity; Donald McGougan

**Subject:** RE: Edinburgh Tram Project - PQ No S3O-3473 - contract completion detail

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John

Can you give me clarification of why you need access to the information in the two documents you refer to. The Council report and Close report sent yesterday provide information which will answer your PQ.

Regards

Alan Coyle | Finance Manager (Tram Project) | Financial Services | City Development Team | Level 2/5  
Waverley Court | 4 East Market St EH8 8BG | [alan.coyle@edinburgh.gov.uk](mailto:alan.coyle@edinburgh.gov.uk) |

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**From:** John.Ramsay@transportscotland.gsi.gov.uk [mailto:John.Ramsay@transportscotland.gsi.gov.uk]

**Sent:** 23 May 2008 10:04

**To:** Alan Coyle

**Cc:** Rebecca Andrew; Duncan Fraser; Scott.Prentice@transportscotland.gsi.gov.uk

**Subject:** RE: Edinburgh Tram Project - PQ No S3O-3473 - contract completion detail

Alan

I think our emails had crossed yesterday so no worries and many thanks for sending through these papers which have helped enormously in drafting the supplementary responses.

The Tie Report refers to 2 further papers and we would appreciate sight of these if this can be arranged;

- The DLA Report provides extensive commentary on the development and final content of the Infraco Contract Suite.
- The detail behind the a further round of negotiations instigated by Bilfinger Berger and the final position reached has been documented separately for CEC.

John Ramsay

Project manager - Edinburgh Trams

Rail Directorate

Transport Scotland

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Tel [REDACTED]

mobile [REDACTED]

---

**From:** Alan Coyle [mailto:Alan.Coyle@edinburgh.gov.uk]

**Sent:** 23 May 2008 09:54

**To:** Ramsay J (John)

**Cc:** Rebecca Andrew; Duncan Fraser; Prentice S (Scott)

**Subject:** RE: Edinburgh Tram Project - PQ No S3O-3473 - contract completion detail

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John

I sent the info yesterday, did you not receive it?

Alan

Alan Coyle | Finance Manager (Tram Project) | Financial Services | City Development Team | Level 2/5  
Waverley Court | 4 East Market St EH8 8BG | [alan.coyle@edinburgh.gov.uk](mailto:alan.coyle@edinburgh.gov.uk) |

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**From:** John.Ramsay@transportscotland.gsi.gov.uk [mailto:John.Ramsay@transportscotland.gsi.gov.uk]  
**Sent:** 22 May 2008 10:15  
**To:** Alan Coyle  
**Cc:** Rebecca Andrew; Duncan Fraser; Scott.Prentice@transportscotland.gsi.gov.uk  
**Subject:** RE: Edinburgh Tram Project - PQ No S3O-3473 - contract completion detail

Alan

as requested I have now received text of Oral PQ for next week raised by David McLetchie and while the main question itself is straightforward, because its No2 on the list it means anticipating the likely subject and extent of the supplementaries - hence one of the reasons why Transport Scotland is keen to see the financial detail of FC -

Is there any particular difficulty CEC has with supplying these?

(S3O-3473)

"To ask the Scottish Executive what discussions it has had recently with the City of Edinburgh Council and TIE Limited regarding the financing of the Edinburgh trams project".

John Ramsay

Project manager - Edinburgh Trams

Rail Directorate

Transport Scotland

Buchanan House

Glasgow G4 0HF

Tel 

mobile [REDACTED]

---

**From:** Alan Coyle [mailto:Alan.Coyle@edinburgh.gov.uk]  
**Sent:** 22 May 2008 08:31  
**To:** Ramsay J (John); Rebecca Andrew; Duncan Fraser  
**Cc:** Prentice S (Scott)  
**Subject:** RE: Edinburgh Tram Project - Completion of Contracts

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John

I'll have this to you. Will provide the detail although it would be useful to have specifics.

Alan

Alan Coyle | Finance Manager (Tram Project) | Financial Services | City Development Team | Level 2/5  
Waverley Court | 4 East Market St EH8 8BG | [alan.coyle@edinburgh.gov.uk](mailto:alan.coyle@edinburgh.gov.uk) |  
[REDACTED]

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**From:** John.Ramsay@transportscotland.gsi.gov.uk [mailto:John.Ramsay@transportscotland.gsi.gov.uk]  
**Sent:** 21 May 2008 16:06  
**To:** Alan Coyle; Rebecca Andrew; Duncan Fraser  
**Cc:** Scott.Prentice@transportscotland.gsi.gov.uk  
**Subject:** Fw: Edinburgh Tram Project - Completion of Contracts

Folks

An oral PQ has just been received - subject is SG discussions with CEC regarding tram funding (I'm paraphrasing as I haven't seen the text itself T:-4 +!?-+\_4") makes it vital that I urgently receive the full financial details of FC - is it possible to receive these by lunchtime tomorrow - if not can you call me to discuss?

-----  
Sent remotely

-----Original Message-----

From: Ramsay J (John)  
To: 'Alan Coyle' <Alan.Coyle@edinburgh.gov.uk>; Duncan Fraser <Duncan.Fraser@edinburgh.gov.uk>  
CC: Rebecca Andrew <Rebecca.Andrew@edinburgh.gov.uk>; Prentice S (Scott); Haggart D (David); Savage N (Nadia)  
Sent: Tue May 20 15:34:26 2008  
Subject: RE: Edinburgh Tram Project - Completion of Contracts

Alan

Thanks for this offer - we look forward to receipt of your update. I think a meeting next week would be useful once I have digested the detail.

As regards the next scheduled Promoter's Report meeting on 4 June, I will be on leave that week but Scott Prentice has agreed to attend so that we can complete our TS Internal Report for 5 June. I shall be preparing as much as I can for Scott so it would be helpful if you would confirm the time and venue of the 4 June meeting and when you will be delivering your P2 Report?

Duncan

So that TS can fully respond to Ministers' current concerns, we also need to arrange a programme specific meeting (to include Tie) with the agenda encompassing the revised schedule to consider the;

- \* programme logic implications arising from the delayed FC;
- \* identify appropriate milestones;
- \* consider further monitoring issues; and,
- \* take account of any developing interface issues with other TS projects at Gogar, Haymarket and Waverley Steps.

A meeting between ourselves was discussed and you agreed to facilitate such a meeting at our last Promoter's meeting . Given current leave complications this is now not likely to be before late w/b 9 June. Can we now target a few dates and venues for our respective diaries ?

John Ramsay

Project manager - Edinburgh Trams

Rail Directorate

Transport Scotland

Buchanan House

Glasgow G4 0HF

Tel [REDACTED]

mobile [REDACTED]

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From: Alan Coyle [<mailto:Alan.Coyle@edinburgh.gov.uk>]  
 Sent: 20 May 2008 14:34  
 To: Ramsay J (John); Rebecca Andrew  
 Cc: Duncan Fraser; Prentice S (Scott)  
 Subject: RE: Edinburgh Tram Project - Completion of Contracts

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Hi John

I'll provide you with a note of changes since approval of the FBC. I'll get this to you in the next couple of days. I think it would be beneficial for you to meet with us once you have digested the information for us to clear up any queries you may have.

I notice our next meeting is not timetabled until 4 June, therefore, perhaps we could meet next week?

Regards  
Alan

Alan Coyle | Finance Manager (Tram Project) | Financial Services | City Development Team | Level 2/5 Waverley Court | 4 East  
Market St EH8 8BG | [alan.coyle@edinburgh.gov.uk](mailto:alan.coyle@edinburgh.gov.uk) <<mailto:alan.coyle@edinburgh.gov.uk>> |

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From: [John.Ramsay@transportscotland.gsi.gov.uk](mailto:John.Ramsay@transportscotland.gsi.gov.uk) [<mailto:John.Ramsay@transportscotland.gsi.gov.uk>]  
Sent: 20 May 2008 14:00  
To: Rebecca Andrew  
Cc: Duncan Fraser; Alan Coyle; [Scott.Prentice@transportscotland.gsi.gov.uk](mailto:Scott.Prentice@transportscotland.gsi.gov.uk)  
Subject: RE: Edinburgh Tram Project - Completion of Contracts

Rebecca

So that we can fully appreciate the impact of FC on the tram finances, and inform ministers accordingly, it would be helpful to take up your offer of a formal note of the changes to the FBC together with details of the price and risk movements you refer to. Don't worry whether they are likely to make sense - if I'm having difficulty with any analysis, I have colleagues who can assist.

Willie Gallagher also promised Transport Scotland a meeting to discuss the wider issues around FC, suggesting a meeting later in the month. Are you aware of any progress with this?

John Ramsay

Project manager - Edinburgh Trams

Rail Directorate

Transport Scotland

Buchanan House

Glasgow G4 0HF

Tel [REDACTED]

mobile [REDACTED]

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From: Rebecca Andrew [<mailto:Rebecca.Andrew@edinburgh.gov.uk>]  
Sent: 20 May 2008 09:35  
To: Ramsay J (John)  
Cc: Duncan Fraser; Alan Coyle  
Subject: RE: Edinburgh Tram Project - Completion of Contracts

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John,

As you will no doubt recognise, there have been a number of changes in price and risk profile of the contract between the position reported in the Final Business Case and the eventual settlement. We'll be more than happy to take you through the changes.

In headline terms the price of phase 1a is estimated at £512m, with an additional demobilisation payment of £3.2m if phase 1b is not built. There were a number of price and risk movements in the last days prior to close, but much less than the £12m or £17m quoted. We have details of these movements, but they don't really make sense unless you understand the tram finances in more detail.

Duncan should be able to keep you more up to date on the programme issues.

Rebecca

Rebecca Andrew | Principal Finance Manager | Financial Services | The City of Edinburgh Council | Waverley Court, Level 2:5, 4 East Market Street, Edinburgh, EH8 8BG | Tel [REDACTED] rebecca.andrew@edinburgh.gov.uk  
<<mailto:rebecca.andrew@edinburgh.gov.uk>> | [www.edinburgh.gov.uk](http://www.edinburgh.gov.uk) <<http://www.edinburgh.gov.uk/>>

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From: John.Ramsay@transportscotland.gsi.gov.uk [<mailto:John.Ramsay@transportscotland.gsi.gov.uk>]  
Sent: 19 May 2008 11:43  
To: Duncan Fraser  
Cc: Rebecca Andrew; Scott.Prentice@transportscotland.gsi.gov.uk  
Subject: RE: Edinburgh Tram Project - Completion of Contracts

Duncan / Rebecca

Thanks for your confirmation of Friday afternoon which I shall use to advise ministers.

However and particularly given Ministers' concerns over consequent delays to the programme caused by delay in FC, I wondered whether CEC intend to formally advise Transport Scotland of the details of the Financial Close settlement. It would be helpful to receive confirmation of the final agreed contract cost? (earlier reports by CEC referred to claims of an additional £12m, but the figure of an additional claim of £17m was also mentioned by Tie?).

Also, I would be grateful for attention to my request for all outstanding information from last month's Promoter's report and receipt of a copy of the Infraco Contract programme as per email of 13 May

John Ramsay

Project manager - Edinburgh Trams

Rail Directorate

Transport Scotland

Buchanan House

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Tel [REDACTED]



mobile [REDACTED]

From: Duncan Fraser [mailto:Duncan.Fraser@edinburgh.gov.uk]  
Sent: 16 May 2008 16:22  
To: Ramsay J (John)  
Cc: Rebecca Andrew  
Subject: RE: Edinburgh Tram Project - Completion of Contracts

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Thanks for your perceptive comments.  
The programme will not be amended by the FC as this is now locked into to the signed contract.  
As always with a complex contract such s this especially with a linked critical path programme the impacts of delays are difficult to mitigate. Consequently it may be more prudent to say summer 2011 to give some scope for slippage, however WG has put July as the programmed date in the public domain.

From: John.Ramsay@transportscotland.gsi.gov.uk [mailto:John.Ramsay@transportscotland.gsi.gov.uk]  
Sent: 16 May 2008 14:30  
To: Duncan Fraser  
Subject: Re: Edinburgh Tram Project - Completion of Contracts

Duncan

Thanks -2 questions in response

- has this / will this programme be amended by FC?
- What are these changes?

I would prefer to advise the likelihood of such at this time rather than later. Also can you confirm when we will receive a copy of the contractors programme as per my recent email?

-----  
Sent remotely

-----Original Message-----  
From: Duncan Fraser <Duncan.Fraser@edinburgh.gov.uk>  
To: Ramsay J (John)  
CC: Rebecca Andrew <Rebecca.Andrew@edinburgh.gov.uk>  
Sent: Fri May 16 14:04:35 2008  
Subject: RE: Edinburgh Tram Project - Completion of Contracts

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The contractual programme V31 has a revenue start date of July 2011. The original start date was February 2011 however the July date takes full account of the slippage in Financial Close

Duncan

\_\_\_\_\_

From: John.Ramsay@transportscotland.gsi.gov.uk [mailto:John.Ramsay@transportscotland.gsi.gov.uk]  
Sent: 16 May 2008 12:09  
To: Rebecca Andrew; Duncan Fraser  
Subject: Re: Edinburgh Tram Project - Completion of Contracts

Rebecca / Duncan

I am holding off giving Minister's any official advice re Financial Close until Monday (Stewart Stevenson was informally advised by Damian Sharp at yesterday's Stirling Alloa launch!)

Ideally I want to be able to confirm those areas of concern in the post FC programme dates that they have raised so far and reassure them that although there was delay in FC and that this has resulted in delay to the overall programme, there is mitigation in place in respect of their specific concerns for;

- Completion of Construction of Phase 1a (complete to Newhaven)
- Completion of Phase 1a and operations on Airport to Haymarket
- Opening of Phase 1a (operational)

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Sent remotely

-----Original Message-----

From: Rebecca Andrew <Rebecca.Andrew@edinburgh.gov.uk>  
To: Ramsay J (John)  
Sent: Thu May 15 13:05:37 2008  
Subject: FW: Edinburgh Tram Project - Completion of Contracts

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John,

This should answer your last email.

We'll let you know when we here more.

Rebecca

Rebecca Andrew | Principal Finance Manager | Financial Services | The City of Edinburgh Council | Waverley Court, Level 2:5, 4 East Market Street, Edinburgh, EH8 8BG | Tel [REDACTED] | rebecca.andrew@edinburgh.gov.uk | www.edinburgh.gov.uk <<http://www.edinburgh.gov.uk/>>

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From: Donald McGougan

Sent: 15 May 2008 09:41  
To: Rebecca Andrew  
Subject: FW: Edinburgh Tram Project - Completion of Contracts

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From: Willie Gallagher [mailto:Willie.Gallagher@tie.ltd.uk]  
Sent: 14 May 2008 20:52  
To: Gill Lindsay; Donald McGougan; Dave Anderson; duncan fraser  
Subject: FW: Edinburgh Tram Project - Completion of Contracts

Sent on behalf of Willie Gallagher

I am pleased to report that the Edinburgh Tram Contracts are now all signed as agreed under the Terms and Conditions and work commences tomorrow with the preparation for the demolition of the Caledonian Ale House.

Regards

Willie

Willie Gallagher


Chairman

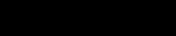
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Email: willie.gallagher@tie.ltd.uk

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