

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
		Bonus Headroom	Tram Programme	% opportunity	Score	%	Tram Project Cost	% opportunity	Score	%	Tram Organisation	% opportunity	Score	%	TOTAL	PAYMENT	PAYMENT (50% reduction)	
4	Matthew Crosse Project Director	Information redacted by ETI 14/6/16	31st Jan - 31st March 8 weeks (12.5%) (Financial Close)	20.0%	0.0%	0.0%	Phase 1a Information redacted by ETI 14/6/16	60.0%	Information redacted by ETI 14/6/16	33.0%	Teamwork and Delivery Safety	-20.0%	25.0%	5.0%	38.0%	Information redacted by ETI 14/6/16	Information redacted by ETI 14/6/16	0.19
5							Phase 1a+1b Information redacted by ETI 14/6/16	30.0%	Information redacted by ETI 14/6/16	0.0%		-50.0%		0.0%				
6																		
7																		
8																		
9	Geoff Gilbert Commercial Director	Information redacted by ETI 14/6/16	31st Jan - 31st March 8 weeks (12.5%) (Financial Close)	20.0%	0.0%	0.0%	Phase 1a Information redacted by ETI 14/6/16	60.0%	Information redacted by ETI 14/6/16	33.0%	Teamwork and Delivery Safety	-20.0%	100.0%	20.0%	53.0%	Information redacted by ETI 14/6/16	Information redacted by ETI 14/6/16	0.265
10							Phase 1a+1b Information redacted by ETI 14/6/16	30.0%	Information redacted by ETI 14/6/16	0.0%		-50.0%		0.0%				
11																		
12																		
13																		
14	Bob Dawson Procurement Director	Information redacted by ETI 14/6/16	31st Jan - 31st March 8 weeks (12.5%) (Financial Close)	20.0%	0.0%	0.0%	Phase 1a Information redacted by ETI 14/6/16	60.0%	Information redacted by ETI 14/6/16	33.0%	Teamwork and Delivery Safety	-20.0%	50.0%	10.0%	43.0%	Information redacted by ETI 14/6/16	Information redacted by ETI 14/6/16	0.215
15							Phase 1a+1b Information redacted by ETI 14/6/16	30.0%	Information redacted by ETI 14/6/16	0.0%		-50.0%		0.0%				
16																		
17																		
18																		
19	David Powell TRAMCO PM	Information redacted by ETI 14/6/16	31st Jan - 31st March 8 weeks (12.5%) (Financial Close)	20.0%	0.0%	0.0%	Phase 1a Information redacted by ETI 14/6/16	60.0%	Information redacted by ETI 14/6/16	33.0%	Teamwork and Delivery Safety	-20.0%	25.0%	5.0%	38.0%	Information redacted by ETI 14/6/16	Information redacted by ETI 14/6/16	0.19
20							Phase 1a+1b Information redacted by ETI 14/6/16	30.0%	Information redacted by ETI 14/6/16	0.0%		-50.0%		0.0%				
21																		
22																		
23	TOTAL	£400,000.00													43.0%	£172,000.00	£82,200.00	
24																		
25			1st Feb	100.0%			£490.0	100.0%										
26			8th Feb	87.5%			£496.0	87.5%										
27			16th Feb	75.0%			£500.0	75.0%										
28			22nd Feb	62.5%			£505.0	62.5%										
29			29th Feb	50.0%			£510.0	50.0%										
30			7th March	37.5%			£515.0	37.5%										
31			14th March	25.0%			£520.0	25.0%										
32			21st March	12.5%			£525.0	12.5%										
33			28th March	0.0%			£530.0	0.0%										
34							£500.0	55.0%										
35																		
36																		
37																		
38		Bonus Headroom	Tram Programme	% opportunity	Score	%	Tram Project Cost	% opportunity	Score	%	Tram Organisation	% opportunity	Score	%	TOTAL	PAYMENT		
39	Jim McEwan Infraco Director	Information redacted by ETI 14/6/16	31st Jan - 31st March 8 weeks (12.5%) (Financial Close)	20.0%	0.0%	0.0%	Phase 1a Information redacted by ETI 14/6/16	60.0%	Information redacted by ETI 14/6/16	33.0%	Teamwork and Delivery Safety	-20.0%	100.0%	20.0%	53.0%	Information redacted by ETI 14/6/16		
40							Phase 1a+1b Information redacted by ETI 14/6/16	30.0%	Information redacted by ETI 14/6/16	0.0%		-50.0%		0.0%				
41																		
42																		
43	Andrew Fitchie Infraco Director	Information redacted by ETI 14/6/16	31st Jan - 31st March 8 weeks (12.5%) (Financial Close)	20.0%	0.0%	0.0%	Phase 1a Information redacted by ETI 14/6/16	60.0%	Information redacted by ETI 14/6/16	33.0%	Teamwork and Delivery Safety	-20.0%	100.0%	20.0%	53.0%	Information redacted by ETI 14/6/16		
44							Phase 1a+1b Information redacted by ETI 14/6/16	30.0%	Information redacted by ETI 14/6/16	0.0%		-50.0%		0.0%				
45																		
46																		
47																		
48	Alastair Richards TEL & Operations Director	Information redacted by ETI 14/6/16	31st Jan - 31st March 8 weeks (12.5%) (Financial Close)	20.0%	0.0%	0.0%	Phase 1a Information redacted by ETI 14/6/16	60.0%	Information redacted by ETI 14/6/16	33.0%	Teamwork and Delivery Safety	-20.0%	75.0%	15.0%	48.0%	Information redacted by ETI 14/6/16		
49							Phase 1a+1b Information redacted by ETI 14/6/16	30.0%	Information redacted by ETI 14/6/16	0.0%		-50.0%		0.0%				
50																		
51																		
52																		
53	TOTAL	£270,000.00													51.3%	£139,600.00	£139,600.00	
54																		
55	TOTAL	£670,000.00													46.6%	£311,600.00	£221,800.00	