From: Geoff Gilbert

Sent: 12 September 2007 11:41

To: Matthew Crosse; Willie Gallagher; Duncan Fraser - CEC

Cc: Susan Clark; Miriam Thorne; Graeme Bissett

Subject: RE: CSP Proposal

Matthew

This has now moved on with a more realistic and focussed scope. Please see my Email to Rebecca Andrew this morning.

Regards

Geoff Gilbert - Project Commercial Director TRAM Project

tie limited Verity House 19 Haymarket Yards Edinburgh EH12 5BH



From: Matthew Crosse

Sent: 12 September 2007 11:38

To: Willie Gallagher; Duncan Fraser - CEC

Cc: Geoff Gilbert; Susan Clark; Miriam Thorne; Graeme Bissett

Subject: FW: CSP Proposal

Willie / Duncan,

Please can we discuss this ASAP? Particularly: need, dates, scope; and conflict of interest.

Thanks

Matthew

From: Geoff Gilbert

Sent: 11 September 2007 14:30

To: Miriam Thorne **Cc:** Matthew Crosse **Subject:** CSP Proposal

Miriam

The proposal does not align with the outline of the brief that Duncan outlined, it seems to be more of an intrusive project health check of the nature that is covered by OGC review. My understanding is that what CEC are seeking is an external view on the adequacy of the level of risk to gain confidence that the £45m CEC contribution is adequate. This in particular will focus on the residual risks that CEC will bear out of the negotiated final terms for Infraco and as reflected in the Risk Matrix. The Risk Matrix is being validated for CEC by DLA as reflecting the final terms negotiated. CSPs proposal seems to duplicate this.

Therefore the brief should I think be:-

- To review the Project Risk management processes and procedures and advise on their appropriateness
- Review the project risk allowances and advise on their adequacy in the context of projects of this nature, the
 procurement strategy as articulated in the DFBC/FBC and the risk matrix

 Review the risk matrix as validated by DLA and advise the appropriate risk provision that should be allocated for the residual risks that lie with CEC and the mitigations that could/should be applied.

The Project is currently in the intensive period of closing the procurement phase for Preferred Bidder Phase for recommendation to the TPB and also preparing for the OGC review which follows immediately thereafter. The scope of the review proposed by CSP duplicates much of the OGC review and I am concerned that we do not have the time in the programme or available personnel to meet the requirements of the current CSP brief. Therefore if this is to be accommodated then either a) the CEC council meeting is postponed which adversely affects our programme and delays the Project or b) the scope of CECs risk review is refined and given more focus as suggested above. Clearly the CSP team will need a lot of time from the Project as the individuals proposed whilst I'm sure are experienced in their fields do not have, from their CVs, have much if any operational experience of major rail/light rail infrastructure projects, aside from Mark Warner who I know assisted TubeLines with facilitation of risk workshops and management of the portfolio project risk position. If we are to maintain our programme we cannot provide any organisation with input into their process on an as required basis.

I accept that it is CEC's call but I still have the residual concern that CSP has a conflict of interest in advising both TS (via its TS Framework) and advising CEC who are currently in negotiation with TS around the funding of this scheme.

I'm perhaps being a little picky but the CSP brief implies that the Project has not been transparent in its dealings with CEC. This is most definitely not the case, we report on a period basis to CEC and answer all questions asked and provide all further information requested. In addition Duncan has been invited to the PD reviews at which risk and budget position are reviewed and discussed.

Given the potential impact on programme I am also copying this to Matthew.

Regards

Geoff Gilbert - Project Commercial Director TRAM Project

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