

Business case - Highlights

Capital cost	£498m	
Revenue service	Q1 2011	
BCR	1.77	

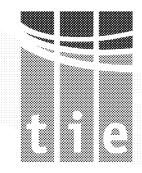
- Draft issued on 3 Oct 2007
- FBC (v1) re-confirms economic and financial viability of the scheme

Maintenance bids in line with expectations in the TEL business plan

- Based on firm prices and rates from Infraco and Tramco bids
- Decision on Phase 1b by March 2009
- FBCv1 Reviewed by **tie**, TEL, Transdev and CEC

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Business case - capital costs

	Current Estimate	Draft Final Business Case 2006
Phase 1a	£498m	£500m
Phase 1b	£87m*	£92m
Budget Costs:	£585m	£592m

- 15% Risk and Contingency within cost to complete similar for each Phase
- Firm prices for Design, MUDFA, Legals & Trams
- Firm bid for Infrastructure for Phase 1a subject to due diligence
- In total, 99% of costs now firm fixed or based on agreed rates
- Phased commitments on construction Phase 1b option to be finalised
- * Further £5m discount if Phase 1b is constructed at the same time

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Business case – Risk and contingency

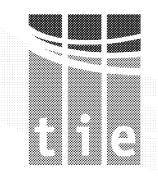
Contract Oct 2007 Jan 2007 **Award** Spent to date Spent to Spent to £88m **Financial Close** Financial Close £119m + fixed element **Total Capital** of "to go" cost: £220m cost: £498m Risk £49m Risk £49m Risk £49m Risk £49m (10%) 11576

- Based on no major delays / cost over-runs between October 07 and Financial Close
- If programme and scope are adhered to by Council & **tie**, very limited exposure to cost overrun

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^{*} Risk as percentage of "to go" cost



Business case - funding

Transport Scotland	£500m
CEC	£45m
TOTAL	£545m
Headroom above Phase 1a cost	£47m
Headroom & Risk allowance	£96m
As % of all Phase 1a costs post Financial Close	29%

Phase 1 (a)

• £498m (inc contingency)

Phase 1(b)

- £87m (inc contingency)
- Important to the delivery of the wider benefits
- Potential opportunity to reduce costs in final negotiations
- Review decision on 1(b) by March 09, when final prices and extent & pace of Granton Development are known

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