
From: Steven Bell
Sent: 10 March 2008 10:22
To: Dennis Murray
Subject: FW: section 7b - Design element

As discussed

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From: Steven Bell
Sent: 08 March 2008 22:03
To: Graeme Barclay
Cc: John Casserly
Subject: RE: section 7b - Design element

Graeme

Thank you for the note that we discussed on Monday at PD review.

My preferred solution is option 1 is to achieve agreement with AMIS over a D&B approach. This is what was originally agreed in the summer of 2007 and made the necessary instructions with SDS. It is also what we have all expected AMIS to deliver, originally via Jacobs then via Grontmij. Importantly, this is also what we expected when we allocated £200k out of a £400k gain-share that we identified for section 7B. In addition, there is likely to be a significant delay on programme, even with best endeavours by all parties given we seem to have wasted 6 months.

I note the points you make about difficult relationships but we agreed a way forward with AMIS and they are now looking to change the agreement. I will raise this again with Steve Hudson on Monday morning. To achieve a satisfactory solution we need to sort it out with AMIS

Option 2 is very unattractive given historical SDS performance.

Option 3 clearly leaves tie with risks that we had previously transferred to (initially SDS) then AMIS. It also opens up a potential public procurement problem dependent on the value of a design contract and it begs the question why would we bring in a second designer other than SDS.

I will call you to discuss on Monday.

Steven

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From: Graeme Barclay
Sent: 07 March 2008 08:14
To: Steven Bell
Cc: John Casserly; Ian Clark; Norrie Dunsmuir
Subject: section 7b - Design element
Importance: High

Steven, following on from our discussions regarding the above matter, it is quite clear to me that we have very few alternatives open to us.

1. Pursue AMIS into procuring a D&B package as was envisaged and agreed at the onset.
2. We issue a Change Order to SDS to carry out the necessary design works as for the rest of the Project.
3. We let a design package out to Grontmij, not a bespoke contract, but a recognised design contract.

Option 1 I believe will not fly due to recent discussions between ourselves and AMIS. There may be some credence in what their corporate stance is on this matter, but irrespective, I believe this would not be a proactive relationship and I see only problems ahead for us, if we go in this direction.

Option 2 is a non starter for me, for obvious reasons. The last thing we need is to add to SDS's workload – something they have continually struggled with from the onset. Not to mention the probability of design slippage. Something we cannot allow to happen here.

Option 3 I think is the only real option open to us at this juncture. I understand Grontmij are quite keen to get involved and as such we would have a fresh and willing participant to the ranks, albeit we would need to get a design contract initiated quickly, something I believe we could do.

I have been thinking about this matter over the last few days and we need to make the decision now. Don't believe there are any other options open to us, taking cognisance of the timeframes and critical nature of the works. Would like us to make the decision no later than early next week. Let me know your thoughts and we'll get this moving.

Graeme

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