
From: Stewart McGarrity
Sent: 07 July 2009 09:33
To: Richard Jeffrey
Subject: FW: Price - PRIVATE & CONFIDENTIAL
Attachments: InfracoPriceIncreases v2.xls; Weisbaden Ageeement 201208.pdf; Weisbaden 'A' Appendices.xls; Rutland Sq Agreement 070208.pdf; Kingdom Agreement 9 May 2008.doc

Richard,

Where we go from here is of course the priority – but some history is still relevant to those judgements. Attached is a spreadsheet and related agreements concluded during negotiation which tracks the BB and S price from Preferred Bidder through to Financial Close. Weisbaden is when the normal design development and other assumptions came in which were then brought into Sch Part 4.

Stewart

Stewart McGarrity
Finance Director
tie Limited
Mobile: [REDACTED]

From: Stewart McGarrity
Sent: 16 February 2009 11:50
To: Steven Bell; [david_mackay@\[REDACTED\]](mailto:david_mackay@[REDACTED]) Fitchie, Andrew; Dennis Murray; Graeme Bissett
Cc: Gregor Roberts; Alastair Richards - TEL
Subject: Price - PRIVATE & CONFIDENTIAL

PRIVATE & CONFIDENTIAL

All,

Compiled to refresh my own memory and provided for information - here is the history on price evolution from preferred bidder to financial close on Infraco (excluding CAF and SDS) incorporating:

- The summary spreadsheet InfracoPriceIncreases v2
- Copies of the Wiesbaden, Rutland Square and 9th May 08 agreements (all attached)
- Email re the 7th March 08 increases below.

Stewart

From: Steven Bell
Sent: 10 March 2008 09:21
To: Richard.Walker@bilfinger.co.uk; flynn.michael@siemens.com
Cc: Jim McEwan; Geoff Gilbert
Subject: Commercial in Confidence: Updated Agreement with BBS: 7 March 2008
Importance: High
Sensitivity: Confidential

FOI(S)A Exempt

Gentlemen

Please find attached a brief summary of the agreement reached on Friday. It is essential that we follow through as agreed to resolve the necessary legal documents and schedules to enable our Notification of Award timetable to be completed as previously outlined.

An agreement was made on Friday 7 March 2008 at Citypoint with Richard Walker and Michael Flynn representing BBS and Steven Bell and Jim McEwan representing tie.

The Contract Price is to be amended by £8,600,000 to fully incorporate all of the following items:

1. All impact of amending the Contract Programme to enable Completion of Section D (Open for Revenue Service) on 16 July 2011 for Line 1a, Edinburgh Airport to Newhaven, rather than the previous opening date of March 2011.
2. All commercial impact to deliver to Version 3.5 of the Employer's Requirements
3. Acceptance by BBS of any SDS design quality risk and consequent time impact.
4. Provision of compliant Depot Equipment by BBS
5. Provision of Tapered Poles (broad base option)

We agreed that the Infraco Contract issues would be addressed on Monday 10 March with you and your legal advisors to work to a conclusion.

We look forward to concluding those items today.

Steven

Stewart McGarrity
Finance Director
tie Limited
Mobile [REDACTED]