

Von: Hibbert, Neil
Gesendet: Montag, 7. März 2011 12:23
An: Schwanse, Thomas
Betreff: FW: Phoenix 'lite' - not for distribution.

-----Original Message-----

From: Owen, Julie
Sent: 07 March 2011 06:06
To: Hibbert, Neil; Eickhorn, Axel; Brandenburger, Alfred
Subject: FW: Phoenix 'lite' - not for distribution.

Please could you have a look at this, I agree with Michael that it is probably our only chance to get a solution during mediation. The plan would be to get the rest of the money after the election.

Regards
Julie

-----Original Message-----

From: Flynn, Michael (Siemens TS)
Sent: 04 March 2011 21:32
To: Owen, Julie
Cc: Wakeford, Gordon
Subject: Fw: Phoenix 'lite' - not for distribution.

Julie,
Could you get the guys to create a new price for Phoenix 'lite', see email below.

For us Phoenix 'lite' is probably in the region of 80m cost/90m selling. (Prelims until Jan 2012, costs to date, material, work to date, direct works depot and test track).

BB would be hard pushed to spend more than 10m per month between now and december.

Caf would need full payment.
Therefore Phoenix 'lite' would be approx 330m, plus 200m spent by tie to date on their own activities, plus a few million to get rid of tie and bring in a new pm.

Have a good weekend.
Michael

----- Original Message -----

From: Flynn, Michael (Siemens TS)
Sent: Friday, March 04, 2011 09:41 PM
To: 'richard.walker@civil.bilfinger.co.uk'
<richard.walker@civil.bilfinger.co.uk>
Subject: Phoenix 'lite'

Richard,
We spoke about it a few times, but I think we need to know the real price for Phoenix 'lite'.

On monday we should get the guys to think about Phoenix 'lite' and have a real estimate prepared.

Phoenix 'lite' could be:
Work done already, our material, working system for depot and test track plus time critical civil works on network rail corridor.

If CEC secure funding by December 2011 we carry on to haymarket, if not we demobilise in Jan 2012.

I believe we need a real scenario prepared for the mediation compromise based on their available budget, that could only be Phoenix 'lite'.

I will talk with Julie to get our bit of the price prepared.

My concern is that if we try and do it under pressure on wednesday/thursday we will make a mistake.
Enjoy your rehearsals,
Michael