

| | A | B | C | D | E | F | G | H | I | J | K | L | M | N |
|----|--|------------|-------------------------|-------------|----------------|----------------|-----------------------------------|------------|-------|----------------------------|----------------------------|--------------------|---|---------------------------|
| 1 | SIEMENS | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | |
| 6 | ETN - Edinburgh Tram Network | | | | | | | | | | | | | |
| 7 | Project Phoenix | | | | | | | | | | | | | |
| 8 | Overall Summary | | | | | | | | | | | | | |
| 9 | Siemens Transport Solutions (UK) | | Initial Contract | | Phoenix | | after mediation (pro rata) | | | Prelims | | | | |
| 10 | | 50,678,181 | | 84,967,488 | | 76,210,295 | | | | | | | | |
| 11 | Project Management | 7,631,324 | | 17,599,045 | | 15,785,195 | | | | | | | | |
| 12 | Overall Project Management | 2,457,910 | | 4,795,056 | | 4,300,852 | | 4,300,852 | | post mediation information | | | | |
| 13 | Commercial/Contract Management & Legal | 1,744,659 | | 6,237,597 | | 5,594,718 | | 5,594,718 | | post mediation information | | | | |
| 14 | SQE/Scheduling | 1,729,199 | | 2,311,844 | | 2,073,574 | | 2,073,574 | | post mediation information | | | | |
| 15 | PML | 794,949 | | 745,757 | | 668,895 | | 668,895 | | post mediation information | | | | |
| 16 | Site Management | 248,122 | | 2,701,386 | | 2,422,967 | | 2,422,967 | | post mediation information | | | | |
| 17 | Technical Contract Management | 656,485 | | 807,404 | | 724,189 | | 724,189 | | post mediation information | | | | |
| 18 | Track Work | 36,166,022 | | 48,753,567 | | 43,728,770 | | 34,652,970 | | post mediation information | | | | BAM + volles Siemens Team |
| 19 | Siemens TRW PM | | | | | | | | 6.48% | 3,018,580 | post mediation information | | | |
| 20 | BAM Staff Cost | | | | | | | | | 6,057,219 | post mediation information | | | |
| 21 | System Engineering | 2,422,760 | | 3,710,676 | | 3,328,234 | | | | | post mediation information | | | |
| 22 | Depot Workshop Equipment | 1,883,409 | | 2,230,573 | | 2,000,679 | | | | | post mediation information | | | |
| 23 | Core HVLV | - | | 1,997,897 | | 1,791,983 | | | | | post mediation information | | | |
| 24 | Infrastructure | 763,563 | | 3,516,935 | | 3,154,461 | | | | | post mediation information | | | |
| 25 | Storage | - | | 1,954,240 | | 1,752,826 | | 1,752,826 | | post mediation information | | | | |
| 26 | Security | - | | 320,398 | | 287,376 | | 287,376 | | post mediation information | | | | |
| 27 | IT Infrastructure | 362,523 | | 585,187 | | 524,874 | | 524,874 | | post mediation information | | | | |
| 28 | Site offices temp | 165,558 | | 171,284 | | 153,631 | | 153,631 | | post mediation information | | | | |
| 29 | Other -office costs | 235,482 | | 485,826 | | 435,754 | | 435,754 | | post mediation information | | | | |
| 30 | Inclusions for Insurance, Bonds, Guarantees | 1,811,102 | | 372,687 | | 334,276 | | 334,276 | | post mediation information | | | | |
| 31 | Finance Costs | | | 3,129,592 | | 2,807,039 | | 2,807,039 | | 2,807,039 | post mediation information | | | |
| 32 | Risk | - | | 3,656,517 | | 3,279,657 | | 3,279,657 | | 3,279,657 | post mediation information | | | |
| 33 | | | | | | | | | | | | | | |
| 34 | Subcontracts: | | | | | | | | | | | | | |
| 35 | | | | | | | | | | | | | | |
| 36 | Rail Automation UK | 10,319,839 | | 11,484,175 | | 10,300,557 | | | | 22/09/2013 | 25/01/2014 | | | |
| 37 | Telecomms (FTN York) | 5,600,416 | | 6,424,899 | | 5,762,715 | | | | 14/05/2008 | 01/04/2011 | | | |
| 38 | Control & Information (Ashby ,Transmitton) | 4,719,423 | | 5,059,277 | | 4,537,842 | | | | per | | | | |
| 39 | | | | | | | | | | 1957 | 1030 | | | |
| 40 | Electrification UK | 5,671,585 | | 6,130,889 | | 5,499,008 | - | - | | calender days, equals | calender days, equals | | | |
| 41 | | | | | | | | | | 69.9 | 36.8 | | | |
| 42 | Traffic Solutions UK | - | | 1,980,353 | | 1,776,248 | - | - | | periods | periods | | | |
| 43 | | | | | | | | | | | | | | |
| 44 | Siemens AG (Germany) | 30,247,408 | | 30,153,189 | | 30,153,189 | | | | | | | | |
| 45 | RA Offshore (price to TK) | 6,158,421 | | 7,464,973 | | | | | | detail not shown to tie | | | | |
| 46 | REL Offshore (price to TK) | 14,639,187 | | 14,560,178 | | updated | | | | | 17,810,615.00 | EL off as per ELKE | | |
| 47 | CT PM & SYS Offshore | 3,022,660 | | 4,896,567 | | updated | | | | detail not shown to tie | | | | |
| 48 | CT Suppl. & Incl. Offshore | 3,213,742 | | | | | | | | detail not shown to tie | | | | |
| 49 | TRW Offshore | 148,359 | | 166,432 | | | | | | detail not shown to tie | | | | |
| 50 | DWE offshore | 3,065,039 | | 3,065,039 | | | | | | detail not shown to tie | | | | |
| 51 | Subtotal | 96,917,013 | | 134,716,095 | | 123,939,297 | | | | | | | | |
| 52 | | | | | | | | | | | | | | |
| 53 | Changes | | | 2,165,627 | | 1,942,426 | | | | | | | | |
| 54 | | | | | | | | | | | | | | |
| 55 | Total | 96,917,013 | | 136,881,719 | | 125,881,719 | | | | 34,519,576 | | | | |
| 56 | | | | | | 125,881,719 | -10.31% | | | | | | | |
| 57 | | | | | 30,153,188.86 | | - 11,000,000 | | | 493,893 | | | | |
| 58 | | | | | | | | | | per period | | | | |
| 59 | Siemens Total | | | | | £54,967,237.87 | | | | | | | | |
| 60 | DWE | | | | | £5,065,717.59 | | | | | | | | |
| 61 | FTN/C&I | | | | | £10,300,556.93 | | | | | | | | |

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| | A | B | C | D | E | F | G | H | I | J | K | L | M | N |
|----|-------------------|---|---|---|---|---|----------------|---|---|---|---|---|---|---|
| 62 | ITS | | | | | | £1,776,247.83 | | | | | | | |
| 63 | REL | | | | | | £20,059,185.58 | | | | | | | |
| 64 | RS IS | | | | | | | | | | | | | |
| 65 | SIG | | | | | | £7,464,973.01 | | | | | | | |
| 66 | SIG/COM & SIG/SCA | | | | | | £10,300,556.93 | | | | | | | |
| 67 | SPM | | | | | | | | | | | | | |
| 68 | TRW | | | | | | | | | | | | | |

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Cell: J20

Comment: Axel Eickhorn:
BAM staff cost per week as per DRP 1&2 assessment

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