From: Alan Coyle

Sent: 09 September 2010 10:19

To: Marshall Poulton
Subject: FW: Numbers
Attachments: Termination - AC.xls

Marshall,

FYI

Regards

Alan Coyle | Financial Services | Corporate Finance Team (Edinburgh Trams) | Level 2/6 Waverley Court | 4 East Market St EH8 8BG | alan.coyle@edinburgh.gov.uk |

Phone Mobile

From: Alan Coyle

Sent: 09 September 2010 10:18

To: 'Stewart McGarrity' **Subject:** Numbers

Stewart,

RJ gave us a heads up on Tuesday regarding number we discussed regarding terminate and reprocure, the number being £780m. This will obviously be subject to discussion at this afternoons work shop.

I am likely looking at this too simplistically, however I've attached the pitchfork financials spready you worked up in March. I've added an additional column, E (Option 1 Rough Guide) and bastardised the numbers you prepared for the option 1 scenario previously. Note that for the purposes of this email I am ignoring the reprocure part.

The assumptions I've made in amending the previous option 1 numbers are;

- Changed COWD, previously £90m to VOWD c£30m.
- Included the risks and uncertainties which may be payable to Infraco should we terminate under tie default.
- Ignored the cancellation and reinstatement costs as the assumption is we reprocure.

Adding all this up I arrive at a figure of £364m with the Infraco related items being £95m.

Therefore the term+reprocure cost of £780m would be £416m on top of the figure I've arrived at, which seems muckle!

As I've said this is likely to be over simplistic so explanation of the £780m number is needed.

We can catch up at the meeting or give me a call in advance.

Alan

Regards

Alan Coyle | Financial Services | Corporate Finance Team (Edinburgh Trams) | Level 2/6 Waverley Court | 4 East Market St EH8 8BG | alan.coyle@edinburgh.gov.uk |

Phone 0131

Mobile