

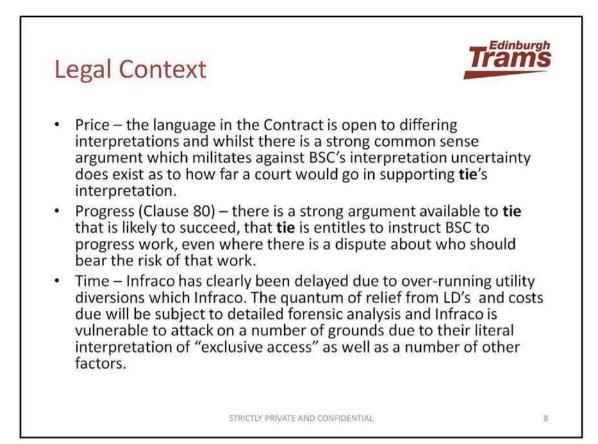
Legal Analysis



- BSC position
 - BDDI-IFC changes are client's responsibility
 - No obligation to progress works whilst in dispute
 - Delayed by MUDFA
 - Delayed by design changes
 - This contract does not work!
- tie position
 - Failure to progress without just cause
 - Failure to mitigate delays
 - Failure to provide competent estimates
 - Failure to manage supply chain
 - Failure to manage design
 - Failure to manage programme

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Financial Context



- Spend to date (Period 12 0910) is £338m including £6.2m on Ph1b
- Original business case £512m
- Current approval is £545m
- Likely cost range is now £600m to £650m (excluding termination)
- What has changed?
 - Utilities costs
 - MUDFA Delays
 - BSC Delays
 - BSC under-pricing?
 - BDDI-IFC
 - Client and 3rd party changes
 - Project costs
 - Our confidence level (risk allowance)

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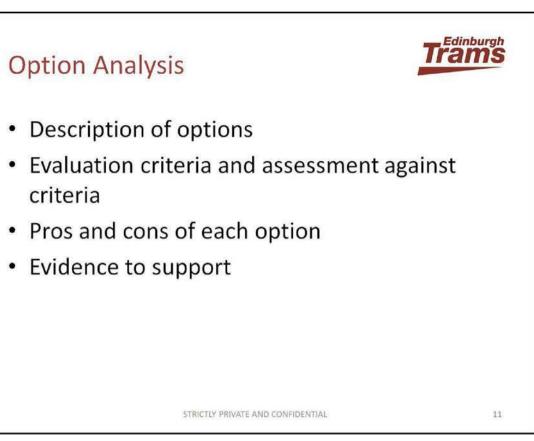


Option Identification

- 3 main categories of option, many sub-options under each
 - 1. Termination with and without just cause
 - 2. Negotiation of BB exit
 - 3. Carry on with Infraco
- · Selected 4 sub-options to develop in detail
 - 1A. (1) We terminate the Infraco contract
 - 2B2.(2) Bilfinger Berger complete Airport Haymarket, then we complete the project without them
 - 3A. (3) Carry on exactly as we are now
 - 3B. (4) Carry on but with a modified arrangements to address the key issues

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Option Descriptions (1)

Narrative	Termination (without just cause – this would in effect be a tie default)	
Cost	£388.1m	
Programme	N/A	
Risks	 Potential project cancellation Severe damage to reputation of the 0 TS seek recovery of full grant Unquantifiable litigation costs and timescales 	



Option Descriptions (2)

with BB full or partial exit
£667.2m
December 2010
Potential for procurement legal challenge Passing of contractual risk to public sector Continued risk of DRP



Option Descriptions (3)

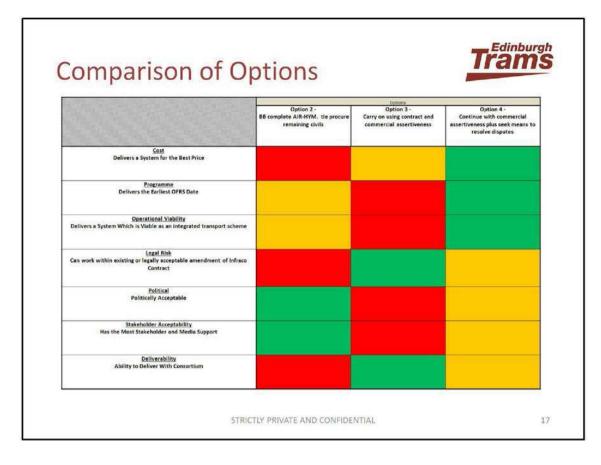
Narrative	"As Is" – continued application of the Infraco Contract in its present form with the present players
Cost	£661.5m
Programme	October 2013
Risks	 Disputes continue Programme uncertainty inevitable Lack of trust between the parties Lack of Stakeholder support tie employee dissatifaction leads to exodus of resource



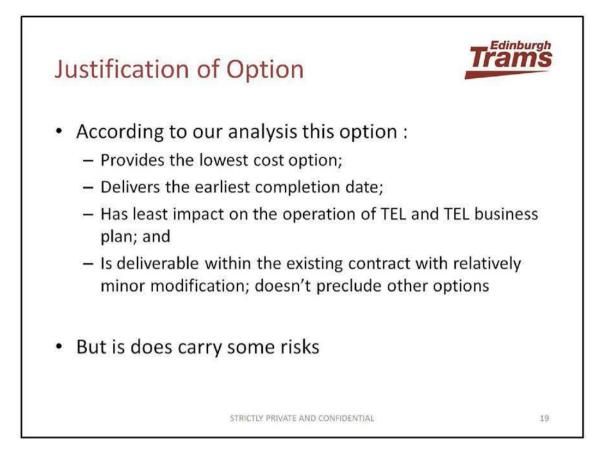
Option Descriptions (4)

Narrative	Enforced adherence – assertive application of the Infraco contract in its present form but with disputes settled in the short term and a negotiated new way of working
Cost	£639.9m
Programme	October 2012
Risks	- Lack of trust between the parties continues - Lack of Stakeholder support - Programme uncertainty – although less than option 3









Risks

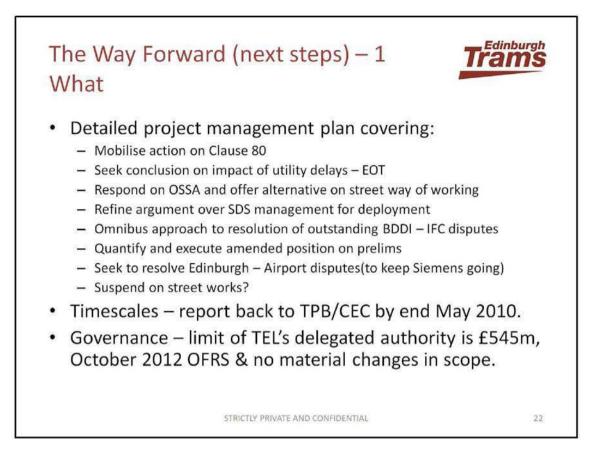


- Trust between the parties
- Ongoing disputes not decided in **tie**'s favour
- Stakeholder acceptability
- Getting an on street agreement that is acceptable
- Continued design issues
- Risk transfer balance

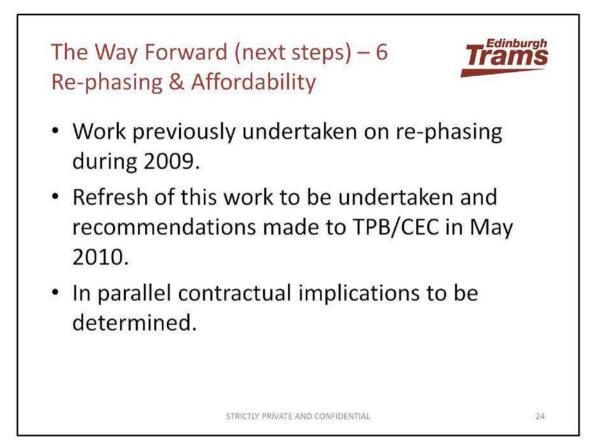
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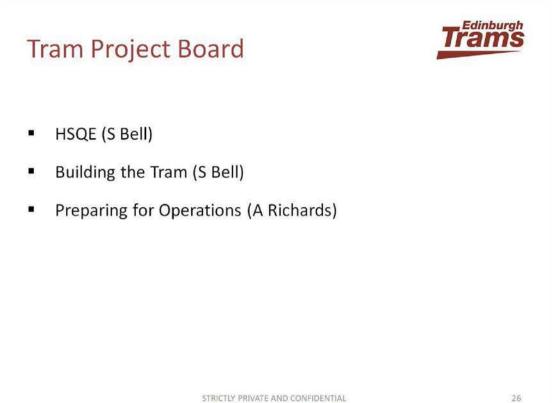


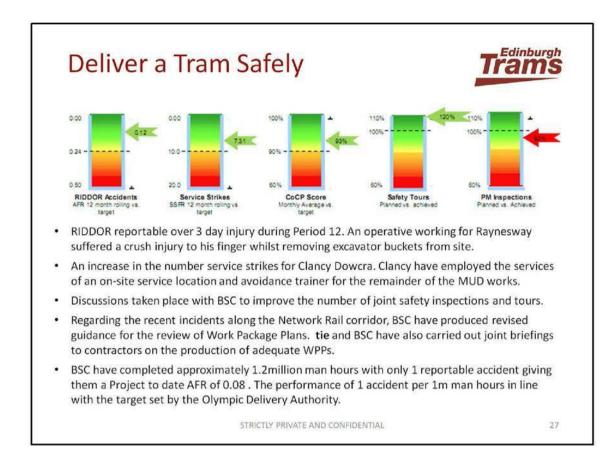


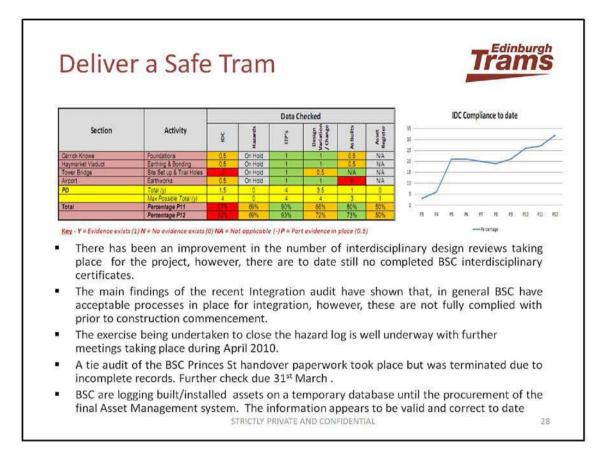


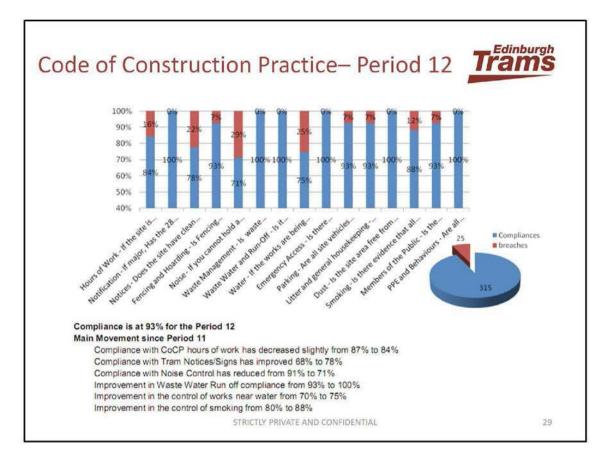












Utilities



- Scottish Water are still to approve the protection proposals including the adoption of the sewer design at Ocean Drive.
- Clancy Docwra are progressing with the relocation of utilities out of Lindsay road. BT and GEO cable diversion works are due to commence in Period 13 and are expected to be completed in P1.
- Clancy Dowry commenced works on the private utility diversion works in Edinburgh Park area.
- Palmerston Place/Torphichen Street has opened to traffic after being closed due to utilities diversion works for more than 6 months. This traffic switch was completed without incident or significant disruption to traffic.

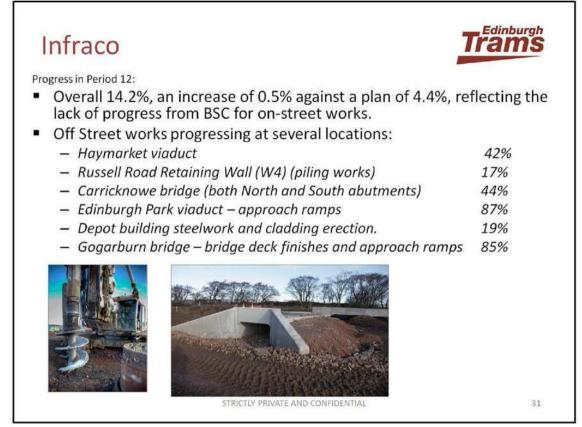






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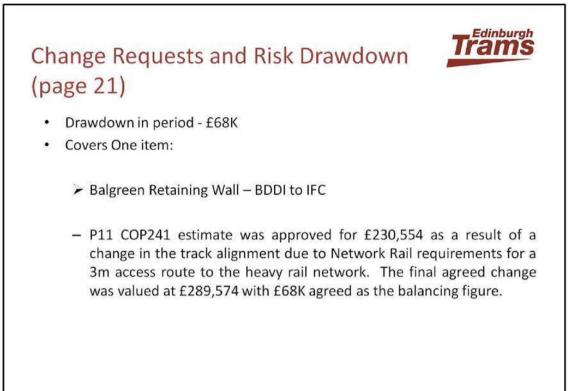
Traffic Regulation Order



- Public Deposit commenced on 22 February 2010, staffed exhibition at City Chambers (Monday to Saturday)
- Period for objections ends on 21 March 2010
- Steady number of visitors. This is the third week and so far 56 objection letters received:
 - Leith Walk none so far but expected
 - Blenheim Place 52
 - Moray Feuers 4
- Report to Council targeted for July 2010 (or possibly September due to holiday period)
- If successful, TRO can be made October 2010, and this will set the conditions to allow trams to operate in Edinburgh

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Trams Progress



- 19 trams now completed or in production;
- 6, 7, 8 & 9 in finishing area;
- 5th tram about to start factory acceptance test;
- 3rd and 4th trams completed factory acceptance test ready for delivery;
- 1st and 2nd trams at test track in Wildenrath undergoing tests until end March 2010;
- 1st tram planned to be delivered April 2010 to Edinburgh;
- Draft O&M manuals received;
- Mock-up about to be moved to the Airport.

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Key operations decisions	Trams
 February Shortlist ticket equipment suppliers; Appoint operations mobilisation coordinator; Final tram branding decision; Location for first tram delivery and exhibit; Tramstop shelter design review presentation; March Organisation and terms and conditions for operations staff; Commissioning power provider selection; Mock-up located at the airport; Tramstop shelter design comments sent back to BSC; 	Achieved Achieved Achieved In principle Achieved
 April Ticket equipment final tender pack ready for issue; First tram delivered to Edinburgh for public display; May 	
 Approve tramstop shelter and furniture design. STRICTLY PRIVATE AND CONFIDENTIAL 	38