

Colin Smith

To: Nigel Robson
 Cc: Sue Bruce (Chief Executive); donald.mcgougan@edinburgh.gov.uk; dave.anderson@edinburgh.gov.uk; Alastair Maclean; Alan Coyle
 Subject: 11 am Financial meeting -
 Attachments: Risk-Price-Scope-Programme - Phoenix with numbers SB.XLSX; Re: Finance Meeting - 11.00am, Monday 7th March at Mar Hall

Nigel, Thanks for your note 4 th march .

Nigel

Count Sen

Can I have your thoughts please on what I think would be good to gain a view and agreement on from Tie and Tony on the following points tomorrow .

- Total cost of the project Airport to St Andrew
- To Borrow Vic's phrase "a bet your farm on it" Budget figure that would be reported to the Government
- Understanding of the tipping point cost of Airport to Hay market
- X Total value of the risk pot and a swingometer position on the points the client would keep and those that could not be entertained at all and must stay with the contractor
- Value of risks / work not done on the balance of the contract that the contractor would be released from on speaking with Alan this value is not being considered by the other side so far .
- Affect of the Dervaird decision on the costs
- Cost and timetable of attrition
- Cost and timetable of separation
- Cost of Back Page project to September 2011

£165

£22m

Tony's risk £890,876

£800+

£125 pm

£1950

cost benefit

Please feel free to use some or all of the above in a precirculation to all attendees to get thinking caps on in advance of the meeting

Regards
Colin

Ps I attach the email that I have sent out to rally attendees

lending Fri Sat.

high level. - fuller detail

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on. Shp.
Number 1.

Mass consent of work. - detail

→ Tie recommendations.

→ Shareholders Review. - comments for Tony.

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Public Value

certainty not exact sciences. but work is progress.

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*Asker
Vic
Sue.*

*transfer
numbers*

*recommendations
already qualified*

<i>Back Page</i>
<i>Other values</i>