From:Steven BellSent:07 March 2011 10:27To:Julie SmithSubject:FW: Infraco Project Phoenix Proposal AnalysisAttachments:Updated Risk Register items; Response to PPP Price Qualifications.pdf; Infraco<br/>PPP Terms and Conditions Analysis V2.pdf; Infraco PPP Risk Transfer Analysis<br/>V2.pdf; Infraco PPP Scope Analysis V2.pdf

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## Moving the capital to a greener future

From: Steven Bell Sent: 06 March 2011 20:48 To: 'Nigel Robson'; Richard Jeffrey; Anthony Rush; 'Nolan, Brandon'; 'Colin Smith'; 'Dave Anderson'; donald.mcgougan@edinburgh.gov.uk; 'VRE - MobileMe'; Susan Clark; Dennis Murray; 'Alastair Maclean' Cc: Graham, Drysdale Subject: Infraco Project Phoenix Proposal Analysis

Legally Privileged and FOI(S)A Exempt

Gentlemen and Susan,

Please find attached a consolidated set of documents summarising our analysis of the Infraco Phoenix proposal, including commentary on scope; terms and conditions; risk transfer; reconciliation of individual exclusions and clarifications from Infraco and tie's comments against each and finally a risk register which, where possible provides a pricing range for consideration.

Some of you will have received these documents in earlier versions, or in part. This provides an up to date summaries which support the assessment in the risk register circulated on Friday 4 March 2011. These assessments are necessarily imprecise, given the time available to fully analyse the qualifications and details provided by the Infraco. The risk register entries are not a "guaranteed maximum price".

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Regards,

TIE00670774\_0001

#### Steven

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