• EDINBVRGH •

Tom Aitchison Chief Executive

Willie Gallagher Executive Chairman Tie Ltd City Point 65 Haymarket Terrace Edinburgh EH12 5HD Date 12 May 2008

Our Ref

Your Ref

Dear Willie,

I hereby agree and confirm that *tie* now immediately enter into the Edinburgh Tram contracts without further adjustment to the terms, except as to minor and inconsequential changes required to complete the documentation suite which has been advised to and agreed by the Council Solicitor.

Yours sincerely,

TOM AITCHISON Chief Executive

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